

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

June 15, 2010

Agenda Item: 5.11

Subject: Approval of Software Provision Agreement - Missouri Book Services (MBS), Chabot College

Background: Chabot College Bookstore has a long-standing business relationship with MBS as a preferred supplier and wholesaler of used textbooks. In addition, MBS is a leading source of integrated retail college bookstore hardware and software systems. Chabot Bookstore has used the MBS textbook management system for twenty years and added software modules for accounting, receiving, general merchandise, physical inventory, website, point-of-sale cash registers, textbook rentals, and financial aid.

Chabot Bookstore purchased nine IBM point-of-sale cash touch screen cash registers from MBS in 2008. In order to strengthen and support our business relationship, MBS is offering to replace our point-of-sale computer server, provide new software, upgrade our cash registers by replacing the current high-speed credit card processor with a more reliable credit card processor. In addition, each cash register will have internet access, which will allow us to easily facilitate customer requests for book information and buy back books from our students year round at any cash register. These opportunities will allow the Chabot Bookstore to offer faster and more efficient cashiering service to our customers. MBS will convert the data from the existing server to the new server and provide training at no charge. The value of this offer is \$19,624.

MBS is offering the Software Provision Agreement to the Chabot Bookstore for a period of three years. In the event that the Chabot Bookstore elects to terminate the Software Provision Agreement prior to the end of the three-year term, the Chabot Bookstore is responsible for repaying 100% or \$19,624 of the value of the point-of-sale software and hardware to MBS.

Recommended Action: That the Board of Trustees approves the proposed Software Provision Agreement with MBS and the Chabot Bookstore. It is further recommended that the Board authorizes the Vice Chancellor, Business Services, to execute the agreement and any future augmentations or amendments to the agreement on behalf of the District.

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Submitted: Lorenzo Legaspi/Date

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Approved: Joel L. Kinnamon/Date

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