

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

August 17, 2010

Agenda Item: 5.11

Subject: Approval of Agreement to Purchase Sole Source Equipment and Curriculum, Chabot College

Background: Chabot College’s Electronic Systems Technology Department is in the second year of fielding updated curriculum and courses that incorporate national recommendations for upgrades to Electronics programs. Industry driven recommendations include extensive student learning related to programmable logic controllers (PLC’s). Chabot’s approach, using a combination of online lectures and conventional labs, requires unique specifications for the equipment, supporting software, and vendor support. Discipline experts have surveyed the field and can only identify one manufacturer that meets the unique specifications and planned teaching modalities.

SMC Corporation brand training equipment and the attendant curriculum is the sole source for the needed items. The SMC trainers contain hardware widely used in bay area industries. SMC is a market leader in sensors and actuators. The training equipment is sold with extensive supporting curriculum and SMC provides duplication rights for distribution to students. SMC Corporation provides sales and technical support locally through regional representatives with exclusive territorial agreements which, for California, is LAB Corporation.

This recommendation will allow for the purchase of equipment and materials to meet District, College, Program, and student educational training requirements.

Recommended Action: That the Board of Trustees approves the proposed agreement with LAB Corporation of Phoenix, Arizona to purchase the sole source equipment and curriculum in the amount including taxes not to exceed \$158,500. It is further recommended that the Board authorizes the Vice Chancellor, Business Services, to execute the agreement and any future augmentations or amendments to this agreement on behalf of the District.

Funding Source: Measure B Bond Funds

Submitted: Lorenzo Legaspi /Date Approved: Joel L. Kinnamon/Date

APPROVED DISAPPROVED TABLED