## 162 Middle Street • Pawtucket, RI • 02860 Phone: 1-800-770-6740 • Fax: 1-888-722-7307

Email: groupsales@collettevacations.com

Friday, August 12, 2011

### Group Reservation Confirmation Letter

Thank you for choosing Collette Vacations. We sincerely appreciate your business. Tour: Netherlands, Belgium & Paris featuring historic Bruges & Floriade 2012

Departing: Monday, August 13, 2012

Please carefully review this letter as your confirmation for travel. Included below is a summary of your departure date, destination, group reservation number, and financial terms. Please initial and sign this confirmation form and return to Collette Vacations. Please keep a copy for your records.

Las Positas College: Community

Education

3000 Campus Hill Drive Livermore, CA 94551

Attn: Frances DeNisco Phone: (925) 424-1467 Group Reservation Number

District Sales Manager

Currency Code

473281

WA - Michael Hoppe

USD

Deposit Amount
Final Payment Due
Departure Gateway
Number of Seats Held
Seat Reduction Date

\$470 Per Person due with names upon reservation.

14 Jun 2012 San Francisco Intl Airport

15

14 Feb 2012

Base per person Rates: **Double \$4,469**; Single \$5,469; Triple \$4,439 \* (see terms) (Base Rates include the following components. Items with double asterisk (\*\*) are not included in the above rates)

Start Date	End Date	Item		Price	Commission %
Aug 13, 2012	Aug 13, 2012	Package: Hometown Transfer Outbound (Collette Air Inclusive) - USA Inclusive - Pickup: Other - Drop: Airport		Included	0
Aug 13, 2012	Aug 13, 2012	Package Airfare - San Francisco Intl Airport (SFO)		* \$1,700	10
Aug 14, 2012	Aug 23, 2012	Netherlands, Belgium, France	Double	\$2,399	10
			Single	\$3,399	10
			Triple	\$2,369	10
Aug 14, 2012	Aug 14, 2012	Transfer: Amsterdam Arrival Transfer - Air Inclusive - Pickup: Airport - Drop: Hotel		Included	0
Aug 14, 2012	Aug 14, 2012	Package: Air taxes and fees - Air Taxes and Fees		\$150	0
Aug 14, 2012	Aug 14, 2012	Insurance: Land & Air & International 9 Days or More - Land/Air		\$220	10
Aug 23, 2012	Aug 23, 2012	Package: Hometown Transfer Return (Collette Air Inclusive) - USA Inclusive - Pickup: Airport - Drop: Other		Included	0
Aug 23, 2012	Aug 23, 2012	Transfer: Paris Departure Transfer - Air Inclusive - Pickup: Hotel - Drop: Airport		Included	0

Commission payable to Las Positas College: Community Education

#### **GROUP AIR CONFIRMATION**

we have confirmed 15 air seats at \$1,000 per person for your group, excluding taxes.	
Names are due by 02/14/2012 and additional request after this date will be subject to availabi	lity at time of booking.
Please review and sign acceptance of schedule and terms.	Date:

November 6, 2009

To: Whom It May Concern:

I am the Travel Coordinator for Modesto Jr. College, Community Education Department in Modesto, California. My office has worked with Collette Vacations for the past 18+ years. In that time we have been very happy in recommending Collette's tours to our passengers. Not only does Collette Vacations have the distinction of being the oldest group tour operator in the United States; being family owned and operated, they give the business an attention to detail that is lost with many corporate companies. Collette provides excellent tours for a very competitive price. My passengers have loved the quality of the centrally located hotels; the abundance of included tours and the well-trained tour managers. Not withstanding is the excellent insurance that allows anyone to cancel for any reason up to midnight before the tour and only lose the insurance waiver itself. The fact that Collette now travels all seven continents ensures a loyal following of satisfied passengers.

I have had the privilege of working with District Sales Manager Joan Thornton since December 2006. Joan had worked in the travel industry for a large company in Modesto for many years and she brought with her the knowledge of the industry and the area. We immediately developed a wonderful working relationship. Joan's attention to detail and boundless energy has helped me increase my sales 400%. She is full of amazing ideas and is always looking for that next perfect trip for my group. She is articulate and passionate about travel, and you can tell she loves her job! She does an outstanding job at slide show presentations and document parties and goes the extra length to learn about the location(s) if she hasn't been there herself. For example: I had passengers going on the Plains of Africa tour. Joan personally found a Tour Manager that had led many groups in Africa and asked him many questions and shared his responses at their document party. I feel so fortunate to not only work with Joan, but call her my friend.

If you have any questions regarding Collette Vacations or Joan Thornton, please do not hesitate to call me.

Sincerely, Vicki Vander Veen Modesto Jr. College Community Education Travel Coordinator (209) 575-6065



December 3, 2011

CALIFORNIA STATE UNIVERSITY, FRESNO

Kevin Kramich Vice President of Sales Collette Vacations 180 Middle Street Pawtucket, RI 02860

Division of Continuing and Global Education

Associate Vice President Dr. Berta González

Extension Programs
Certificates
Conferences and Training
Services
Extension Courses
Grant Funded Projects
Non-Credit Courses
Off-Campus Instruction
Online Courses
Open University
Professional Development
Special Sessions
Summer Camps
Travel Studies

International Programs
Fulbright Programs
Grant Funded Projects
International Summer Program
National Student Exchange
Phi Beta Delta
Study Abroad Programs
CSU-International
Programs (CSU-IP)
One-on-One Exchanges
Short-Term Travel Study
University Study Abroad
Consortium (USAC)

Dear Mr. Kramich:

Two years ago last October, Joan Thornton was able to quickly come to our rescue when another travel vendor, with whom we had a trip to Egypt planned, declared bankruptcy. Joan was able to move our small group over to a Splendors of the Nile tour and our travelers were delighted with the trip. Crisis averted.

There are many things I like about working with Collette Vacations. The company has an excellent reputation and an incomparable travel protection plan which is very appealing to travelers. I have received timely customer support from the West Coast Sales Team, and of course our District Sales Manager, Joan Thornton, is always ready to do whatever she can to help promote our travel programs. I have also found Tim Palmer to be very helpful in strategizing ways to promote our programs through webinars. Our travelers are always pleased with the quality of their tours.

I am pleased to have the support of the Collette Vacations team as we strive to grow our non-credit travel study programs, and wish your company continued success.

Sincerely,

Susan Hawksworth Marketing Director

Wan Haulesne Och

Extension Programs Office 5005 N. Maple Ave. M/S ED76 Fresno, CA 93740-8025 559.278.0333 Pax 559.278.0395

Visiting Scholars



# **AUTHORIZATION**

# For Use of Name, Photograph or Statement

I, the undersigned, hereby acknowledge that Collette Travel Services, Inc., and/or any of its brands or any of its subsidiaries may use my name, photograph or any statements that I make, in their advertisements and promotional materials to promote the Company.

I hereby authorize and permit Collette Travel Services, Inc. to use my name, photograph or any statements attributable to me in their advertisements or promotional materials without any additional written authorization from me.

5-1-11 DATE Susan Hawksworth

SUJUNCHILLUSUOUT SIGNATURE California State University, Fresno SOOS N. Maple M/S ED 76 ADDRESS

CITY, STATE, ZIP

WITNESS

Please return the signed copy to Melissa McKee at 180 Middle Street, Pawtucket, RI 02860 or fax to 401-727-1000.

#### Community Education - FW: Colleges

From: "Hoppe, Michael" <mhoppe@ColletteVacations.com>

To: Community Education < commed@laspositascollege.edu>

**Date:** 10/19/2011 5:43 PM

Subject: FW: Colleges

Hi Frances,

I received this email from Jay who you met last time. He oversees the travel programs for the listed colleges. Feel free to call them for recommendations.

All the best,



Michael Hoppe

District Sales Manager--California--Bay Area Phone: 866.537.1923 Cell: 408.888.9581

mhoppe@collettevacations.com www.collettevacations.com



Best Tour Operator, USA/Canada COLLETTE VACATIONS

From: Fehan, Jay

Sent: Wednesday, October 19, 2011 2:18 PM

**To:** Hoppe, Michael **Subject:** Colleges

Hi Michael,

These would all be great references for the college

Jenny Sercu -Napa Valley College +1 (707) 967-2940

Jenny Anderson – Santa Rosa Jr College - +1 (707) 527-4372

#### Adele Hamlett - Sierra College - + (916) 781-6283



Jay B. Fehan District Sales Manager Northern California 916-412-8752

Maria Perez-Senior Account Executive-Phone-1-877-760-7616 mperez@collettevacations.com

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**COLLETRA** 

DEVISION NUMBER

GENERAL AGGREGATE

AGGREGATE

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04/15/2011 04/15/2012 Ea Occ/Aggre

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Client#: 743603  $ACORD_{\cdot\cdot\cdot}$ 

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## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/19/2011

\$10,000,000

\$15M X 10M=25M

\$15M X 10M=25M

\$25M X 25M=50M

\$

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER USI Insurance Svcs. of RI C/L 5700 Post Road P.O. Box 1158 East Greenwich, RI 02818		CONTACT Laura Caramadre	CONTACT Laura Caramadre				
		PHONE (A/C, No, Ext): 401-558-3159 FAX (A/C, No): 610	-362-8882				
		E-MAIL ADDRESS: Laura.Caramadre@usi.biz					
		INSURER(S) AFFORDING COVERAGE	NAIC#				
		INSURER A: Zurich American Insurance Compa					
INSURED		INSURER B: North River Insurance Company	INSURER B: North River Insurance Company				
Collette Travel Service, Inc. 162 Middle Street Pawtucket, RI 02860	INSURER C: St Paul Fire and Marine Insuran						
	INSURER D: Hartford Underwriters Insurance						
	Pawtucket, RI 02860	INSURER E :					
		INSURER F:					

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Т	HIS IS TO CERTIFY THAT THE POLICIES	OF INSL	JRANCE LISTED BELOW HAVE BEE	NISSUED TO	THE INSURED	NAMED ABOVE FOR THE	POLICY PERIOD
INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH					TO WHICH THIS		
CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS					ALL THE TERMS		
EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
NSR TR	TYPE OF INSURANCE	ADDL SUBI		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMI	rs
Α	GENERAL LIABILITY	Х	533109706	04/15/2011	04/15/2012	EACH OCCURRENCE	\$5,000,000
	COMMERCIAL GENERAL LIABILITY					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$50,000
	CLAIMS-MADE X OCCUR					MED EXP (Any one person)	\$
	X Professional Liab.		Tour Agency &			PERSONAL & ADV INJURY	\$10,000,000

(Worldwide) X POLICY COMBINED SINGLE LIMIT (Ea accident) **AUTOMOBILE LIABILITY** s10,000,000 Α 533109706 04/15/2011 04/15/2012 BODILY INJURY (Per person) ANY AUTO ALL OWNED AUTOS SCHEDULED **BODILY INJURY (Per accident)** AUTOS NON-OWNED PROPERTY DAMAGE \$ HIRED AUTOS В

WORKERS COMPENSATION 09/01/2011 09/01/2012 X WC STATU-D 02WEIT4673 AND EMPLOYERS' LIABILITY \$1,000,000 ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? E.L. EACH ACCIDENT N/A Ν (Mandatory in NH) E.L. DISEASE - EA EMPLOYEE \$1,000,000 If yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT | \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) Certificate holder is included as an additional insured but only with respect to the negligence of the

**Tour Operator** 

**Operations** 

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OFFICIOATE MUMPED.

named insured in connection with the travel and / or tour ser	vices p	rovided.	
Excess policies follow form.			

CERTIFICATE HOLDER	CANCELLATION
CERTIFICATE HOLDER	CANCELLATION

Las Positas College Attn: Frances Denisco 3033 Collier Canyon Road Livermore, CA 94551

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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# Las Positas College: Community Education

presents...

# Netherlands, Belgium & Paris

featuring historic Bruges & Floriade 2012

11 Days • 13 Meals: 9 Breakfasts, 4 Dinners

August 13 - 23, 2012



