## CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

February 21, 2012

Agenda Item: 5.7

Subject: Approval of Software Agreement Renewal—Sungard Higher Education Luminis,

DegreeWorks, and Web for Faculty Software, District

<u>Background:</u> The Chabot-Las Positas Community College District operates the Sungard Higher Education Banner System to provide district-wide enterprise services to support students, faculty, and staff through the use of the comprehensive Banner modules for Student Services, Financial Aid, Business Services, Human Resources and Payroll. As new Banner software modules became available, the District reviewed these new functions periodically to determine if these new features align with its Strategic Plan to automate manual or inefficient systems for achieving improved productivity. Besides the current Banner Base modules, the District then purchased additional Banner modules that provided specific supplemental features using Measure B Bond funds where appropriate.

Over the past few years, new Web based products that have been added to the Banner Enterprise suite for CLPCCD include the Luminis portal software, the DegreeWorks Counseling subsystem, and the Web for Faculty module. The Luminis portal software was implemented into the CLPCCD environment as The Zone and provides custom views for students, faculty, and staff to view information that is pertinent to their roles within the colleges as well as student Zonemail accounts using Gmail for college email correspondence with all students. The Degree Works Counseling subsystem is a web based software that provides a Student Degree Audit solution and allows counselors and students to generate a Student Education Plan. The Web for Faculty module provides comprehensive online services to faculty which include entering grades, viewing course rosters, managing course enrollments, and viewing course loads and schedules.

As the District continues to find new alternatives for cost savings in light of the current State budget situation, all software and hardware maintenance contracts that are funded by the District were evaluated and vendors were contacted to determine what multi-year options were available. The District Data Center resides in the Information Technology (IT) Building at Las Positas College which was Measure B funded and all hardware and software supporting the District Enterprise Systems is an integral part of that IT Building. Hardware and software products that meet the Bond criteria are purchased with Measure B funds. Included with the initial hardware and software purchases is maintenance for a specified period which varies depending on the vendor. With the current economic situation, vendors are more open to extending longer term maintenance agreements to their customers, which lock in the maintenance costs at pricing that provides significant savings to the customer by avoiding the yearly increases which can vary year to year.

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As part of the cumulative IT cost savings made as a result of the State budget reductions, CLPCCD negotiated a new multi-year software maintenance agreement with Sungard Higher Education for the Luminis portal, Degree Works, and Web for Faculty modules which interface directly with the student-centered Banner Base modules for Student and Financial Aid. The new multi-year agreement establishes a guaranteed discount based on the current year pricing with a minimum 4% rate of increase per year that has a compounded effect. This is in contrast to the standard contracts, which were in effect previously and had no limit and varied from 10% or greater dependent on the year. Therefore, the new multi-year agreement provides substantial reduction in annual percentage increases, thus significantly reducing overall maintenance costs for the district over the 5-year period. The costs for a 5-year agreement to support the Luminis portal, DegreeWorks Counseling subsystem, and Web for Faculty module totals \$309,099. This new software agreement covers the 5-year period from the current renewal date through November 30, 2016 and averages \$61,820 per year.

<u>Recommended Action</u>: That the Board of Trustees approves the proposed software agreement renewal with Sungard Higher Education for software maintenance for Luminis, DegreeWorks, and Web for Faculty modules at a cost of \$309,099 for a period of five years. It is further recommended that the Board authorize the Vice Chancellor, Business Services, to execute the agreement on behalf of the District.

Funding: Measure B Bond Funds		
Submitted: Lorenzo Legaspi/Date	Approved: Joel L	. Kinnamon/Date
APPROVED	DISAPPROVED	TABLED