

QUOTATION

LAS POSITAS COLLEGE - SCIENCE BUILDING

Quote Number: 12TMF-80908/C

CREATED 1/18/2012

REVISED 2/8/2012

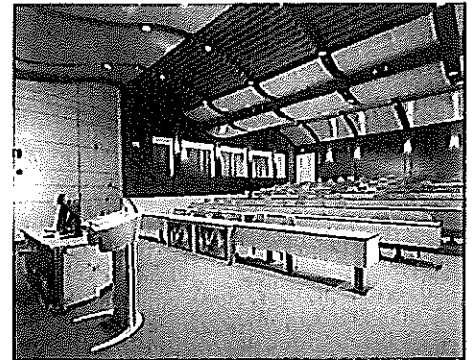
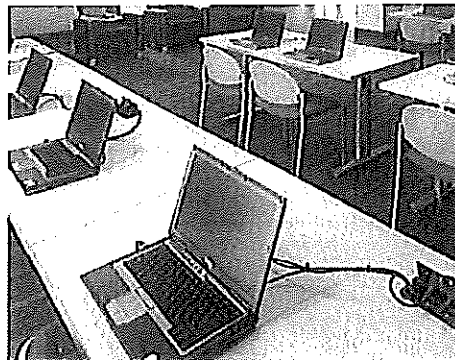
Valid Through 4/17/2012

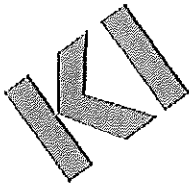
KI is pleased to present the enclosed quotation.

The following items are included:

- Detailed PO requirements
- Quote Summary
- Itemized Quote

For an environmentally friendly option, please consider printing only the pages you need in black ink.





QUOTATION

Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at www.KI.com/terms

Prepared by Ted Flores

"Reference Only"

Market Code: 1=1=University & College

Drawing #:

Opportunity #: 80908

Quote Filename: LAS POSITAS COLLEGE - SCIENCE
BUILDING - 12TMF-80908

Proj Num - 12TMF-80908/C

Model Opt: Y GSA: N

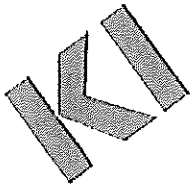
Proj Totals: Y

Pricing Selection: Lst/Discount/Net

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:
KI
1330 Bellevue Street
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
 - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
 - Ship To Information: complete legal name, address, contact name, contact phone number
 - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
 - Issue Date: date the purchase order was issued
 - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
 - Purchase Order Total: total of all items and services included on the purchase order
 - Authorization: signature of authorized purchasing agent or buying entity
 - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
 - Quantity of each item
 - Complete model number, including all finish and option information (by line item)
 - Net purchase price (by line item)
 - Extended net purchase price (all line items)
 - Any additional applicable charges (ex: installation and/or delivery charges)
 - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.



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Model Opt: Y GSA: N

Proj Totals: Y

Pricing Selection: List/Discount/Net

PRODUCT TOTALS	\$80,174.95
Other- See Quote Details	\$7,015.31
GRAND TOTAL	\$87,190.26

KI Offers A Lease Finance Option For All of Your Furniture Needs. Contact Us For A Quote.

Contract Number	CACB08-10
Contract Description	FCCC Academic Contract Delivered and Installed

Requested Delivery Date **To be Determined**

Sold To
To be Determined

End User
To be Determined

Ship To
Golden PMI
4441 Enterprise Street
Fremont, CA 94538

Attn: Paul Olney - 510.673.8239

Installation
Golden PMI
4441 Enterprise Street
Fremont, CA 94538

Attn: Lou Reguero
P. 510.673.8236 F. 510.498.5934
Vendor # 30097

Client Notes:

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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
Tag 1									
LAB TECHS 106A									
1.1	S12487424	GEN BASIC RECTANGULAR, CRANK HT ADJ, 74P EDGE, 24x48"W	4	\$1,202.00	\$4,808.00	49.00	\$613.02	\$2,452.08	
		SELECT POWERUP MODULE LOCATION		No data		/FUN			
		SELECT MODESTY PANEL		No modesty panel		/NM			
		SELECT WIRE TROUGH OPTION		No wire trough		/NW			
		SELECT BASE FINISH		Flannel w/black trough		/FN			
		SELECT EDGE COLOR		Flannel Edge		/EFN			
		SELECT SURFACE FINISH		Optional Laminates		Optional			
		OPTIONAL LAMINATE		Plonfo Cinnamon Fiber		/AT241			
1.2	S7P1520MPBF	7SF MOBILE PED-PENBOX/FILE-20" NOMINAL DEPTH	4	\$755.00	\$3,020.00	51.00	\$369.95	\$1,479.80	
		PULL OPTIONS		Classic (inset pull)		/CLSC			
		UNIT COLOR		Flannel		/FN			
		KEY OPTION		Key standard		/KS			
		Price Description: Standard Delivered							
1.3	URSR48NWLB	WireWorks Universal Regular Shelf, Load Bar Mount, 48"W	2	\$271.00	\$542.00	53.00	\$127.37	\$254.74	
		URSR PAINT COLOR SELECTION		Flannel		/FN			
		Price Description: Standard Delivered							
1.4	SWLB.48	WALL MOUNTED LOAD BAR, 48"W	2	\$119.00	\$238.00	53.00	\$55.93	\$111.86	
		STANDARD TRIM FINISHES		Black		/BL			
		Price Description: Standard Delivered							
1.5	PTBO4820	OVERHEAD TACKBOARD, 20"H, 48"W	2	\$273.00	\$546.00	53.00	\$128.31	\$256.62	
		MOUNTING OPTION		Load bar mounted		/YLBM			
		TACKBOARD FABRIC		Fabric Grade 2		GRD2			
		VSG2 Fabric		2 RECIPROCAL		2RUPHECIPR			
		2 RECIPROCAL		CREAM SILK		/R2CK			
		SELECT TRIM COLOR		Black		/BL			
		Price Description: Standard Delivered							
1.6	S7B13651012	7SF BOOKCASE-36Wx54Hx12"D-3 ADJ SHELVES	1	\$679.00	\$679.00	51.00	\$332.71	\$332.71	
		UNIT COLOR		Flannel		/FN			
		Price Description: Standard Delivered							
1.7	K162JR39	IMPRESS TASK PEDESTAL BASE, T-ARMS, UPHOLSTERED	4	\$790.00	\$3,160.00	51.00	\$387.10	\$1,548.40	
		SELECT MEMORY FOAM		No memory foam		/NF			
		SELECT SEAT OPTION		Sliding seat		/SLD			
		SELECT BACK PANEL		Poly back (standard)		/POLY			
		SELECT UPHOLSTERY GRADE/COLOR		(STD) CA 117		/NFR			
		IMPRESS UPHOLSTERY		Pallas Fabric Group P1		GRPP1			
		P1 Pallas Fabric		NEWGRANGE		NEWGRANGE			
		NEWGRANGE		HEATHER		/Z7.094.068.P			
		SELECT BASE OPTION		Hard floor casters		/S			
		SELECT HEIGHT OPTION		Standard height (16 3/4"-21 1/4")		-NS			
		Price Description: Standard Delivered							
Tag 1								WorkGroup Product Subtotal	\$6,436.21
LAB TECHS 106A									
Tag 1									
LAB ROOM 109									
2.1	TPHAP	TORSION PEDESTAL BASE CHAIR, ARMLESS, POLY SEAT/BACK	35	\$436.00	\$15,260.00	51.00	\$213.64	\$7,477.40	
		PED BASE FRAME COLOR		Black		/BL			
		TORSION PED BASE CASTERS		Hard floor casters		/S			
		POLY SEAT/BACK COLOR		(STD) CA 117		/NFR			

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	POLY SEAT/BACK COLOR NFR Flannel							
	Price Description: Standard Delivered							
2.2	TPSNAP TORSION PEDESTAL BASE STOOL, ARMLESS, POLY SEAT/BACK PED BASE FRAME COLOR Black TORSION PED BASE CASTERS Hard floor casters POLY SEAT/BACK COLOR (STD) CA 117 POLY SEAT/BACK COLOR NFR Flannel Price Description: Standard Delivered	1	\$518.00	\$518.00	51.00	\$253.82	\$253.82	
WorkGroup Product Subtotal							\$7,731.22	
Tag 1 LAB ROOM 109								
Tag 1 CLASSROOM 201								
3.1	S12487430 DLMP FXD LEG, RECT, T BASE, 74P EDGE, 18x60" EDGE COLOR Flannel Edge Select Surface Finish Optional Laminates Optional Laminate Pioneer Cinnamon Fiber PAINTED SURFACE FINISH Flannel BASE OPTION No casters WIRE MANAGEMENT OPTIONS No wireway	23	\$756.00	\$17,388.00	47.00	\$400.68	\$9,215.64	
3.2	S12487431 GEN BASIC RECTANGULAR, CRANK HT ADJ, 74P EDGE, 24x42"W SELECT POWERUP MODULE LOCATION No data SELECT MODESTY PANEL No modesty panel SELECT WIRE TROUGH OPTION No wire trough SELECT BASE FINISH Flannel w/black trough SELECT EDGE COLOR Flannel Edge SELECT SURFACE FINISH Optional Laminates OPTIONAL LAMINATE Pioneer Cinnamon Fiber	2	\$1,199.00	\$2,398.00	49.00	\$811.49	\$1,222.98	
3.3	TLNAP TORSION FOUR-LEG CHAIR, ARMLESS, POLY SEAT/BACK TORSION FRAME COLOR Chroma POLY SEAT/BACK COLOR (STD) CA 117 POLY SEAT/BACK COLOR NFR Flannel GLIDE OPTION Plastic glides Price Description: Standard Delivered	48	\$247.00	\$11,856.00	51.00	\$121.03	\$5,869.44	
3.4	TPSNAP TORSION PEDESTAL BASE STOOL, ARMLESS, POLY SEAT/BACK PED BASE FRAME COLOR Black TORSION PED BASE CASTERS Hard floor casters POLY SEAT/BACK COLOR (STD) CA 117 POLY SEAT/BACK COLOR NFR Flannel Price Description: Standard Delivered	1	\$518.00	\$518.00	51.00	\$253.82	\$253.82	
WorkGroup Product Subtotal							\$16,501.88	
Tag 1 CLASSROOM 201								
Tag 1 CLASSROOM 202								
4.1	S12487430 DLMP FXD LEG, RECT, T BASE, 74P EDGE, 18x60" EDGE COLOR Flannel Edge Select Surface Finish Optional Laminates Optional Laminate Pioneer Cinnamon Fiber PAINTED SURFACE FINISH Flannel BASE OPTION No casters	23	\$756.00	\$17,388.00	47.00	\$400.68	\$9,215.64	

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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
		WIRE MANAGEMENT OPTIONS		No wireway		-NW			
4.2	S12487431	GEN BASIC RECTANGULAR, CRANK HT ADJ, 74P EDGE, 24x42"W	2	\$1,199.00	\$2,398.00	49.00	\$611.49	\$1,222.98	
		SELECT POWERUP MODULE LOCATION		No data		/PUN			
		SELECT MODESTY PANEL		No modesty panel		/NM			
		SELECT WIRE TROUGH OPTION		No wire trough		/RW			
		SELECT BASE FINISH		Flannel w/black trough		/FN			
		SELECT EDGE COLOR		Flannel Edge		/EFN			
		SELECT SURFACE FINISH		Optional Laminates		Optional			
		OPTIONAL LAMINATE		Pionite Cinnamon Fiber		/AT241			
4.3	TLNAP	TORSION FOUR-LEG CHAIR, ARMLESS, POLY SEAT/BACK	48	\$247.00	\$11,856.00	51.00	\$121.03	\$5,809.44	
		TORSION FRAME COLOR		Chrome		/CH			
		POLY SEAT/BACK COLOR		(STD) CA 117		-NFR			
		POLY SEAT/BACK COLOR NFR		Flannel		/PFN			
		GLIDE OPTION		Plastic glides		/P			
		Price Description: Standard Delivered							
4.4	TPSNAP	TORSION PEDESTAL BASE STOOL, ARMLESS, POLY SEAT/BACK	1	\$518.00	\$518.00	51.00	\$253.82	\$253.82	
		PED BASE FRAME COLOR		Black		/BL			
		TORSION PED BASE CASTERS		Hard floor casters		/S			
		POLY SEAT/BACK COLOR		(STD) CA 117		/NFR			
		POLY SEAT/BACK COLOR NFR		Flannel		/PFN			
		Price Description: Standard Delivered							
Tag 1							WorkGroup Product Subtotal	\$16,501.88	
CLASSROOM 202									
Tag 1									
CLASSROOM 203									
5.1	S12487430	DLMP FXD LEG, RECT, T BASE, 74P EDGE, 18x60"	23	\$756.00	\$17,368.00	47.00	\$400.68	\$9,215.64	
		EDGE COLOR		Flannel Edge		/EFN			
		Select Surface Finish		Optional Laminates		Optional			
		Optional Laminates		Pionite Cinnamon Fiber		/AT241			
		PAINTED SURFACE FINISH		Flannel		/FN			
		BASE OPTION		No casters		-NCST			
		WIRE MANAGEMENT OPTIONS		No wireway		-NW			
5.2	S12487431	GEN BASIC RECTANGULAR, CRANK HT ADJ, 74P EDGE, 24x42"W	2	\$1,199.00	\$2,398.00	49.00	\$611.49	\$1,222.98	
		SELECT POWERUP MODULE LOCATION		No data		/PUN			
		SELECT MODESTY PANEL		No modesty panel		/NM			
		SELECT WIRE TROUGH OPTION		No wire trough		/RW			
		SELECT BASE FINISH		Flannel w/black trough		/FN			
		SELECT EDGE COLOR		Flannel Edge		/EFN			
		SELECT SURFACE FINISH		Optional Laminates		Optional			
		OPTIONAL LAMINATE		Pionite Cinnamon Fiber		/AT241			
5.3	TLNAP	TORSION FOUR-LEG CHAIR, ARMLESS, POLY SEAT/BACK	48	\$247.00	\$11,856.00	51.00	\$121.03	\$5,809.44	
		TORSION FRAME COLOR		Chrome		/CH			
		POLY SEAT/BACK COLOR		(STD) CA 117		-NFR			
		POLY SEAT/BACK COLOR NFR		Flannel		/PFN			
		GLIDE OPTION		Plastic glides		/P			
		Price Description: Standard Delivered							

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Line	Model	Description	Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
5.4	TPSNAP	TORSION PEDESTAL BASE STOOL, ARMLESS, POLY SEAT/BACK PED BASE FRAME COLOR Black /BL TORSION PED BASE CASTERS Hard floor casters /S POLY SEAT/BACK COLOR (STD) CA 117 /NFR POLY SEAT/BACK COLOR NFR Flannel /PFN Price Description: Standard Delivered	1	\$518.00	\$518.00	51.00	\$253.82	\$253.82	
Tag 1 CLASSROOM 203							WorkGroup Product Subtotal	\$16,501.88	
Tag 1 CLASSROOM 204									
6.1	S12487430	DLMP FXD LEG, RECT, T BASE, 74P EDGE, 18x60" EDGE COLOR Flannel Edge /EFN Select Surface Finish Optional Laminates Optional Optional Laminata Pioneer Cinnamon Fiber /AT241 PAINTED SURFACE FINISH Flannel /FN BASE OPTION No casters -NCST WIRE MANAGEMENT OPTIONS No wireway -NW	23	\$766.00	\$17,338.00	47.00	\$400.68	\$9,215.64	
6.2	S12487431	GEN BASIC RECTANGULAR, CRANK HT ADJ, 74P EDGE, 24x42"W SELECT POWERUP MODULE LOCATION No data /PUN SELECT MODESTY PANEL No modesty panel /NM SELECT WIRE TROUGH OPTION No wire trough /NW SELECT BASE FINISH Flannel w/black trough /FN SELECT EDGE COLOR Flannel Edge /EFN SELECT SURFACE FINISH Optional Laminates Optional OPTIONAL LAMINATE Pioneer Cinnamon Fiber /AT241	2	\$1,199.00	\$2,398.00	49.00	\$611.49	\$1,222.98	
6.3	TLNAP	TORSION FOUR-LEG CHAIR, ARMLESS, POLY SEAT/BACK TORSION FRAME COLOR Chrome /CH POLY SEAT/BACK COLOR (STD) CA 117 -NFR POLY SEAT/BACK COLOR NFR Flannel /PFN GLIDE OPTION Plastic glides /P Price Description: Standard Delivered	48	\$247.00	\$11,856.00	51.00	\$121.03	\$5,809.44	
6.4	TPSNAP	TORSION PEDESTAL BASE STOOL, ARMLESS, POLY SEAT/BACK PED BASE FRAME COLOR Black /BL TORSION PED BASE CASTERS Hard floor casters /S POLY SEAT/BACK COLOR (STD) CA 117 /NFR POLY SEAT/BACK COLOR NFR Flannel /PFN Price Description: Standard Delivered	1	\$518.00	\$518.00	51.00	\$253.82	\$253.82	
Tag 1 CLASSROOM 204							WorkGroup Product Subtotal	\$10,501.88	
Product SubTotal:								\$80,174.95	
Sales Tax 8.75%								\$7,015.31	
Quote Total:								\$87,190.26	