

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

October 16, 2012

Agenda Item: 5.11

Subject: Approval of Award of Request For Proposal (RFP) No. C-12, Food Services, Las Positas College

Background: A food services committee was formed comprised of students, faculty, classified staff and management to evaluate the Las Positas food services providers and catering for the management/operation of the Las Positas College Food Service at the New Student Services and Administration Building. The various concerns surrounding alternative food selection, safety, service and the food program were reviewed and discussed by the committee prior to the release of the solicitation on June 25, 2012 for the Request For Proposals (RFP) No. C-12, Food Services, Las Positas College with responses due August 23, 2012. A total of seven (7) firms attended the mandatory walk resulting in three (3) proposals submitted to the District for review of procurement guideline compliance. In addition, the committee conducted site visits, scored the demonstration of catering skills and interviewed the firms.

The recommended committee results determined that the projected five (5) year revenue from the Food Services Operations to Las Positas College based on projected sales were:

Fresh & Natural Food Service Group, Milpitas, CA	\$217,113.45
Taher, Inc., Minnetonka, MN	\$147,845.38
Elite Food Services, Inc., Hayward, CA	\$140,671.07

Fresh & Natural Food Service Group currently operates the Chabot College Food Service program. The new agreement will guarantee a higher level of annual commission and includes other compensation, catering and planned improvements over and above current levels.

Recommended Action: That the Board of Trustees approves the Award of Request for Proposal (RFP) No. C-12, Food Services, Las Positas College to Fresh & Natural Food Service Group of Milpitas, CA. The contract period will begin with the coordination of the opening of the New Student Services and Administration Building. It is further recommended that the Board authorize the Vice Chancellor, Business Services, to execute the negotiated agreement on behalf of the District.

Submitted: Lorenzo Legaspi/Date

Approved: Judy E. Walters/Date

____ APPROVED

____ DISAPPROVED

____ TABLED