



CHABOT - LAS POSITAS | *Community College District*

Strategic Relationships and Resource Development

Board Presentation by the EDCE Department

July, 17, 2018



EDCE Focus Areas & Definitions

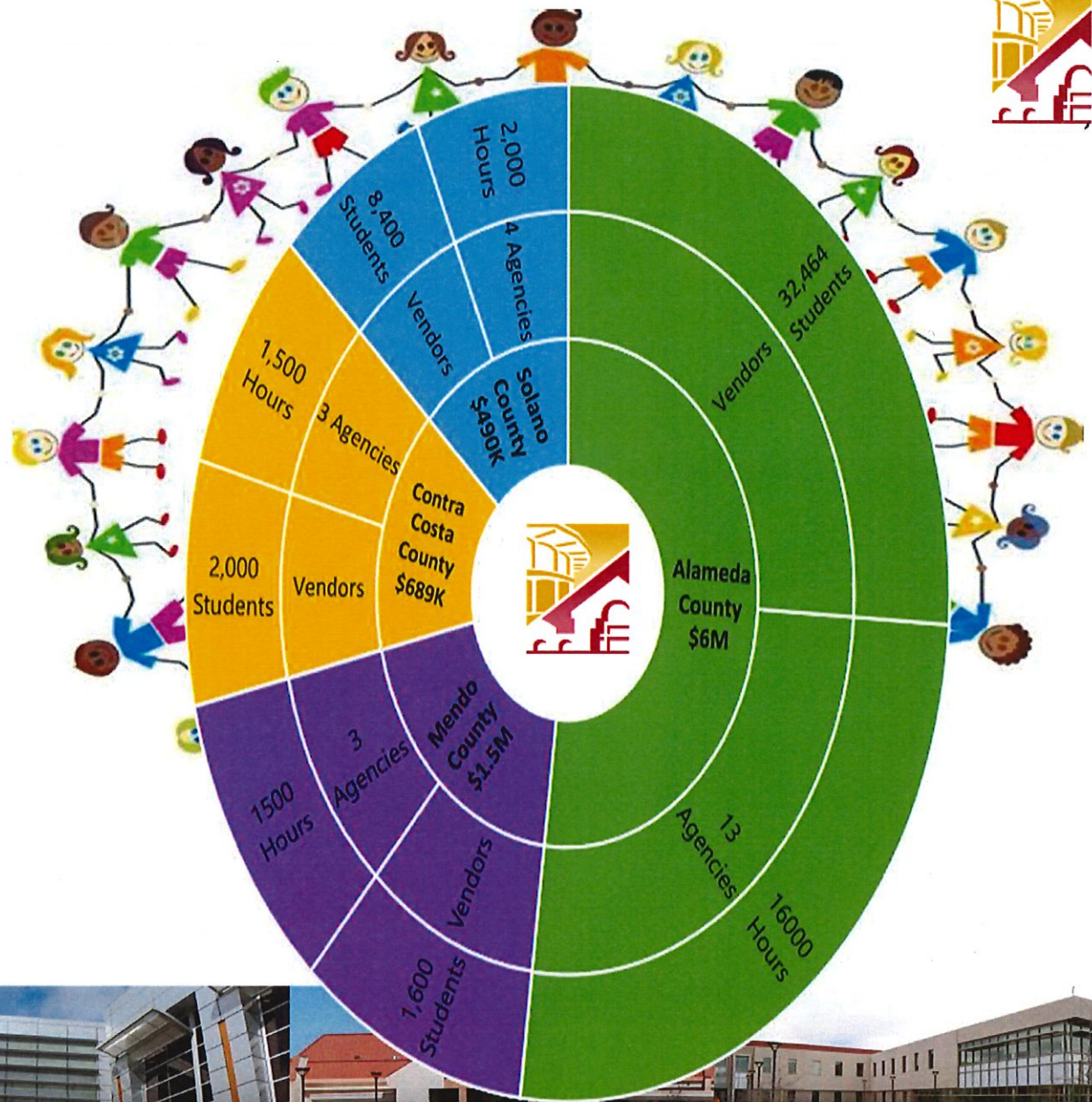
- **Child Welfare Training Programs:** *Contract with county social service agencies to provide training to staff offering services to foster and adoptive care children*
- **Contract Education:** *Respond to requests from local corporations to provide employee training and other services to improve worker productivity and skills*
- **OSHA Training Center:** *Provide federal- and state-approved safety trainings to individuals, corporations and organizations*



- **Tri-Valley One-Stop Career Center:** *Connect employers with qualified, skilled talent and job seekers to provide career opportunities and achieve economic prosperity in a Tri-Valley area.*
- **Apprenticeship Programs:** *Assist apprenticeship programs start new programs and administer them in partnership with the colleges.*
- **Fiscal Agency Programs:** *Serve as the contractual and financial program manager of large, statewide grants for the California Community Colleges Chancellor's Office.*
- **Intra-District Collaborations:** *Partner with colleges and district services to maximize benefits and serve our students and our communities.*

Child Welfare Training Programs

Providing continuing education to people who work with foster and adoptive children.



Child Welfare Training Programs Partner County Contracts (2018-19)



- Alameda County \$6,000,000
- Mendocino County \$1,500,000
- Contra Costa County \$1,149,850
- Solano County \$ 490,029
- Contracts are renewed on an annual basis.



Contract Education: Responding to requests from employers for employee training

Corporate Academies

Creating a series of classes customized to meet the needs of the client's workforce

Finelite

Needed upskilling training for line staff

AB&I Foundry

Wanted multi-level training, used ETP funding

New

Opportunities

Creating ways for organizations to grow their own managers



OSHA Region IX Training Locations



Training Institute
Education Centers

Chabot - Las Positas
Community College
District

RENO

NEVADA

LAS VEGAS

REDDING

SANTA ROSA

SACRAMENTO

DUBLIN

SANTA CLARA

FRESNO

SAN LUIS OBISPO

OXNARD

LAKEWOOD

IRVINE

HONOLULU

HAWAII

HILO



UNIVERSITY
of HAWAII
HILO

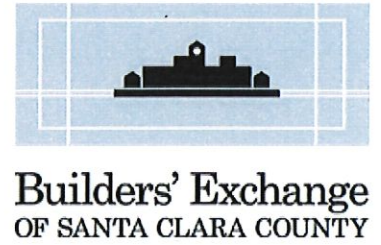
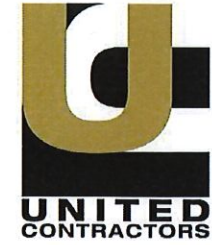
ARIZONA



TEMPE



Success Partners



OSHA Training Center FY 2018 - By the numbers



- **2,480** students trained
- **\$1.35** million revenue
- **15** industry/community education events
- **373** students - Pacific Coast Safety Fest
- **7** featured articles in industry publications



Tri-Valley One-Stop Career Center – Connecting employers with skilled, qualified employees to provide economic opportunities



Example of Partnerships: TVOS



Public Library Partnerships

- 2 workshops/mo at Dublin Library
- 1 workshop, Youth Academy workshop held monthly at Livermore Library
- Pleasanton Volunteers Refer to TVOS
- Free Tax Preparation offered at Pleasanton Library
- Small job fairs at Livermore Library
- Cross referral to services and online trainings





CLPCCD Apprenticeship Programs

Working in collaboration with Chabot College's Admissions and Records, our department assists with the creation of new programs, administering the program, including course and student registration and tracking, and state funding.

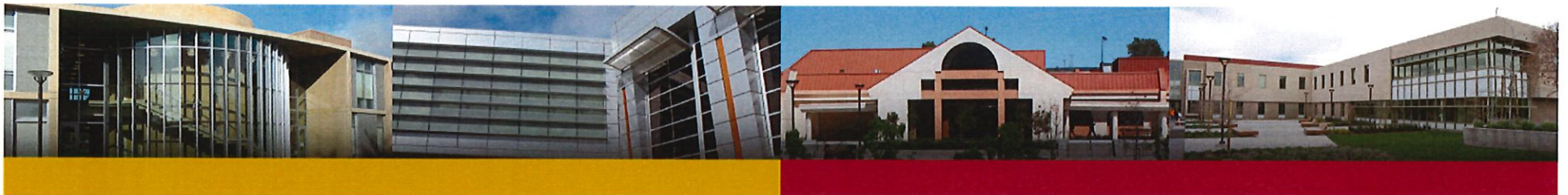
Current Apprenticeship Programs Include:

- Electrical
- Fire-Life Safety
- Sprinkler Fitters
- ABC Construction Trades (5)
- Telecommunications
- Roofing



New Apprenticeship Programs

- The State is offering funds to encourage new types of apprenticeship programs, including:
- Banking Employees
- Hospitality/Hotel Management
- Catering Services
- Healthcare / Nursing Assistants
- Healthcare / Registered Nurses
- Psychiatric Nurses





Fiscal Agency Programs: Serve as the contractual and financial program manager of statewide CCCCO grants

Our Responsibilities as Fiscal Agent (some examples)

- Financial tracking and processing of funds
- Grant project management, including event planning
- Creating Scopes of Work, hiring and supporting vendors
- Contract management
- Consulting with State Chancellor's Office
- Serving on Executive and Advisory Boards
- Working with subcontractors and tracking their progress



CCCCO Contracts (See how we've grown!)



Fiscal Agent Programs



Internal/Intra-District Collaborations

- Leveraging between all EDCE departments for “up-selling” new opportunities for training
- Coordinating facility rentals to the public at the District Office building for public and staff to use
- Partnering with Colleges
 - Use of classroom space during construction
 - Veterans program with LLNL
 - Guest presenters
 - Apprenticeship programs
- Underwriting the costs of expenses, facilities, staff, professional development



Goals for this Presentation



What EDCE does

- Partner with others to expand our current offerings and explore new opportunities for resource development

Keys to our success

- Responsive to opportunities
- Function “at the speed of business”
- Have a clients-first service approach



Goals for this Presentation



How you can continue to support our success

- Continued flexibility to try new avenues for growth
- Appreciate the ways that our programs support the colleges and district as a whole
- Refer people/organization to our programs

Optimizing Partnership Opportunities Involves Growth

- FT management staff to lead new programs
- FT Classified Professionals to support
- Office space to house them
- Creativity in meeting the needs and expectations of our funds and clients.



Please meet my amazing staff!

- Cari Elofson – OSHA Training Center
- Sarah Holtzclaw – Tri-Valley One-Stop Career Center
- Danita Romero – Fiscal Agency and Grant Management
- Chris Bennett - Contract Education and Apprenticeship Programs
- Megan McQuaid – Child Welfare Training Programs

