

Requisition For Equipment, Supplies, Apparatus and Service

No. R304529

Chabot-Las Positas Community College District

Chabot Las Positas District

11/13 C. Fracisco

Michael Seaton

ITS

10/23/18

Requestor

Department

Date

Delivery Required By: 12/30/18

Room #: 304

(If Capital Outlay, Room # Required)

Only One Vendor Per Requisition

Suggested Vendor (Address & Contact Information)

Ricoh
RECEIVED
 OCT 25 2018
 CHABOT COLLEGE
 BUSINESS OFFICE

Description (Model No., Size, Color, etc...)	QTY	Estimated Unit Price
Copiers per proposal	1	\$ 241,566.30
ITC coin machines	1	\$ 40,978.00
1st yr maint	1	\$ 41,334.63
Share 2 - 2015		
→ PD B19 0040 - FCC		
B19 0040 - US P 20		

Notes: Campus wide copiers
 See quote

Shipping _____
 Tax _____
 Labor/Installation **71998**
TOTAL \$ 323,878.93

Account #: 562540-50200-640405-71998

Michael Seaton 10/23/18

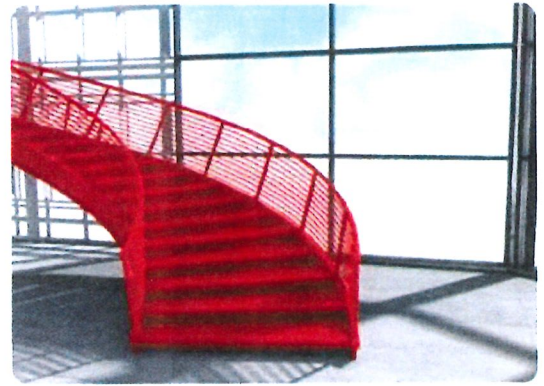
Division Dean Signature

Purchasing Office Use Only

Purchased From	Unit Price	Total
Vice President Business Services		
NOV 08 2018		
Received		
Vice President Business Services		
F.O.B.		
Business Office Signature	Quote	
	OCT 31 2018	
	Michael Seaton	
	Received	11/8/18

Michael Seaton 11/8/18
 Vice President Signature

Mike Seaton
Chabot College
2555 Hesperian Blvd.
Hayward, CA 94545



Dear Mike

Thank you for the opportunity to continue working with Ricoh. We are very excited to continue to partner with Chabot College, bringing the University State of the Art Technology and align with your goals. Based on our meetings, we have put together a proposed solution that we believe will meet your goals:

- Replace and right size the number of current devices- the current equipment is over 7 years old and parts are becoming unavailable
- Improve reliability with newer technology
- Replace current Ringdale print management software with PaperCut Software- (Ricoh does not support Ringdale and PaperCut is necessary to implement the current follow me solution)
- Replace ITC-coin operating systems

We appreciate the opportunity to present our proposal. On behalf of your Ricoh team, we appreciate the time you have committed to considering our recommendations. We look forward to serving all of your document needs and increasing your document efficiency.

Sincerely,

Karina Bowles Bartlett
Technology Specialist
Phone: (925)639-9619 (*mobile*)
karina.bowlesbartlett@ricoh-usa.com

Tim Whitmore
Technical Account Engineer
Phone(805) 791-1256 (*mobile*)
Tim.whitmore@ricoh-usa.com

Financial Considerations

Right-Size' Proposed Solution Costs

Unit Price
See Item Detail

6004
 8003
 4504
 3504
 4055

-	3 Ricoh MPC 8003	12,377.31	37,191.93	640105
-	5 Ricoh MPC6004ex	7,446.54	37,232.70	640105
-	3 Ricoh MPC4504ex	6,619.60	19,858.80	640105
-	23 Ricoh MPC3504ex	4,513.51	103,810.73	640101
-	1 Ricoh MP 9003 SP	10,103.56	10,103.56	640105
-	9 Ricoh MP 4055SP	3,707.62	33,368.58	640101

Ricoh MPF		Taxes Not Included	\$241,566.30	need to be added per K... 11/29/18
Average Click Rates	\$0.0054 per image			
Click Rates	\$0.0418 per image			

Conditions of FCCC Contract CB-218-17
 and staples (paper not included)
 of your new printers and software
 or training

Service Proposal

3 Ricoh MPC 8003	37,191.93
5 Ricoh MPC6004ex	37,232.70
3 Ricoh MPC4504ex	19,858.80
23 Ricoh MPC3504ex	103,810.73
1 Ricoh MP 9003 SP	10,103.56
9 Ricoh MP 4055SP	33,368.58
Total	241,566.30

Proposed Black/White Overage Click Rates	\$0.0054 per image	
Estimated monthly black/white images	520,608	\$2,811.28 per month \$33,735.39 per year
Proposed Color Overage Click Rates	\$0.0418 per image	
Estimated monthly Color images	15,150	\$633.27 per month \$7,599.24 per year
Total cost for service <i>Maintenance contribute</i>		\$41,334.63 per year

Pricing per terms and conditions of FCCC Contract CB-218-17

- Gold service program All parts, labor, toner and staples (paper not included)

Proposed ITC Solution

Pay Stations			
ECOPRINTQ PAPER CUT MF ITC THE FUSION COIN BILL CONTROLLER INC 1 Year	9		\$16,677.00
ECOPRINTQ PAPER CUT MF ITC ADD USA CREDIT CARD SYSTEM INC 1 Year	9		\$5,805.00
ECOPRINTQ PAPER CUT MF ITC THE FUSION COIN BILL 2 YR EXT WARR INC 2YR	9		\$4,806.00
ECOPRINTQ PAPER CUT MF ITC STORED VALUE CARD READER INC 1YR	9		\$8,955.00
ECOPRINTQ PAPER CUT MF TERMINAL INTERFACE COPIER CABLE INC 1YR	9		\$2,475.00
ECOPRINTQ PAPER CUT MF REMOTE ASSISTANCE (PER DAY - 6 HOURS)	2 \$380		\$1,760.00
SPECIAL PROJECTS REQUIRING TS FIELD LABOR SUPPORT	4 \$125		\$500.00
Total cost			\$40,978.00
(pricing per U.S. Communities Contract)			

NT

NT

5851

\$38,718

By 9

5110

5110

Proposed Solutions

Proposed Solutions		
PaperCut	Quantity	Price
PaperCut MF EDU Base License (501-1000)	1	\$898.00
PaperCut MF RICOH via ESA	35	\$8,470.00
PaperCut MF 5 Years Maintenance and Service	1	\$6,366.60
PS Installation PaperCut MF	56	\$9,296.00
National Project Management Office Services	18	\$2,790.00
Streamline Base		
RICOH SLNX V3 BASE 50 DEVICE LIC SW ONLY INC0YR	1	\$441.00
RICOH SLNX V3 @REMOTE CONNECTOR 250 DEVICE LIC SW	1	\$397.00
RICOH SLNX V3 EXTENDED ITEM SETTING 250 DEVICE LIC	1	\$662.00
RICOH SLNX V3 MAINTENANCE & SUPPORT (M&S) 100 POINTS 5 YEAR	7	\$448.00
RICOH SLNX V3 MAINTENANCE & SUPPORT (M&S) 1K POINTS 5 YEAR	1	\$634.00
PS INSTALLATION RICOH STREAMLINE NX	16	\$2,672.00
Grand Total		\$33,074.60
(pricing per U.S. Communities Contract)		

Paper cut was done
 on a separate PO - B190159
 per Cynthia 11/29/18

***Thank you for the opportunity
to continue to do business with you!***

Ricoh USA, Inc. 70 Valley Stream Parkway, Malvern PA 19355 | 1-800-63-RICOH

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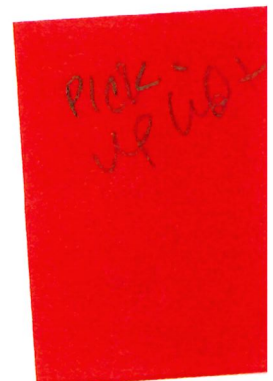
Quote Document for

CHABOT LAS POSITAS
COMMUNITY COLG DIST

Date: October 16,2018

<u>Quantity</u>	<u>Item Description</u>	<u>Ext Selling Price</u>
5	RICOH MPC6004EX CONFIGURABLE PTO MODEL RICOH MPC6004EX BRANDING SET PAPER FEED UNIT PB3240 FINISHER SR3240 (2000 SHEET EXTERNAL) BRIDGE UNIT BU3070 PUNCH UNIT PU3060 NA FAX OPTION TYPE M20 ESP XG-PCS-15D POSTSCRIPT3 UNIT TYPE M33 RICOH PAPER BANK LCIT RT3030	\$37,232.70 /5 640105
5	TS NETWORK & SCAN - SEG BC4	\$0.00
3	RICOH MPC8003 CONFIGURABLE PTO MODEL RICOH MPC8003 BRANDING SET LCIT RT4020 FINISHER SR4130 PUNCH UNIT PU3060 NA POSTSCRIPT3 UNIT TYPE M26 FAX OPTION TYPE M26 XG-PCS20820D RIC AMP SURGE PROTECTOR	\$37,191.93 /3 640105
3	TS NETWORK & SCAN CONNECT - SEG BC5	\$0.00
1	RICOH MP9003SP CONFIGURABLE PTO MODEL RICOH MP9003SP BRANDING SET LCIT RT4040 FINISHER SR4130 PUNCH UNIT PU3060 NA POSTSCRIPT3 UNIT TYPE M25 FAX OPTION TYPE M25 XG-PCS20820D RIC AMP SURGE PROTECTOR	\$10,103.56 640105

1	REFERENCE DATA ERASE	\$0.00
1	REFERENCE DATA ERASE	\$0.00
1	REFERENCE DATA ERASE	\$0.00
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1	REFERENCE DATA ERASE	\$0.00
1	REFERENCE DATA ERASE	\$0.00
1	REFERENCE DATA ERASE	\$0.00
1	MPC3004EX - C717M401177	\$0.00
1	MP171SPF - V4409202575	\$0.00
1	MP2851SP - V8205702001	\$0.00
1	MPC3003 - E156M260628	\$0.00
1	MP2851SP - V8205701935	\$0.00
1	MP4001SP - V7905701798	\$0.00
1	MPC2050 - V2205800994	\$0.00
1	MP2851SP - V8205701949	\$0.00
1	MP5001SP - V8005701504	\$0.00
1	MP2851SP - V8205702604	\$0.00
1	MP2851SP - V8205701956	\$0.00
1	AFMP8001SP - V7105700154	\$0.00
1	MP2851SP - V8205702538	\$0.00
1	MP2851SP - V8205701985	\$0.00
1	MP2851SP - V8205701970	\$0.00
1	MP2851SP - V8205701973	\$0.00
1	MP2851SP - V8205701977	\$0.00
1	MP2851SP - V8205701984	\$0.00
1	MPC2800SPF - V1405700518	\$0.00
1	AFMP6001SP - V6905701334	\$0.00
1	MP2851SP - V8205701947	\$0.00



1	MP2851SP - V8205702050	\$0.00
1	MPC2000SPF - M5085500551	\$0.00
1	MPC4500SPF - L9086720789	\$0.00
1	MP171SPF - V4409202569	\$0.00
1	AFMP6001SP - V6905800578	\$0.00
1	MP2851SP - V8205701968	\$0.00
1	MP2851SP - V8205701980	\$0.00
1	MP3351SP - V8305700935	\$0.00
1	MP5001SP - V8005701391	\$0.00
1	MP7001SP - V7005700122	\$0.00
1	MPC2050 - V2205700970	\$0.00
1	MP5001SP - V8005701525	\$0.00
1	MP2851SP - V8205701972	\$0.00
1	MP2851SP - V8205701961	\$0.00
1	MP2851SP - V8205702000	\$0.00
1	MP2851SP - V8205702277	\$0.00
1	MP4001SP - V7905200685	\$0.00
1	MP4001SP - V7905200688	\$0.00
1	MPC2050 - V2205600859	\$0.00
1	MPC2050 - V2205700974	\$0.00
1	MPC3300SPF - V1505700579	\$0.00
1	MP5001SP - V8005701827	\$0.00
1	MP5001SP - V8005701495	\$0.00

Sub Total:

\$241,566.30

Technology Service

60 Month Service Term

Quantity

Description

Ext Rate

- 5 **RICOH MPC6004EX CONFIGURABLE PTO MODEL**
Gold - includes Parts, Labor, Toner and Staples, excludes Paper
- 3 **RICOH MPC8003 CONFIGURABLE PTO MODEL**
Gold - includes Parts, Labor, Toner and Staples, excludes Paper
- 1 **RICOH MP9003SP CONFIGURABLE PTO MODEL**
Gold - includes Parts, Labor, Toner and Staples, excludes Paper
- 3 **RICOH MPC4504EX CONFIGURABLE PTO MODEL**
Gold - includes Parts, Labor, Toner and Staples, excludes Paper
- 23 **RICOH MPC3504EX CONFIGURABLE PTO MODEL**
Gold - includes Parts, Labor, Toner and Staples, excludes Paper
- 9 **RICOH MP4055SP CONFIGURABLE PTO MODEL**
Gold - includes Parts, Labor, Toner and Staples, excludes Paper

Includes 0 B&W copies per Month
overages at \$0.0054 per page
0 color copies per Month
overages at \$0.0418 per page

Per Month

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Rev. 04/13	Quote Number 25401951	Expires on November 06, 2018
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INSTRUCTIONAL EQUIPMENT/BOND FY2018-2019

DEPT. ADMINISTRATIVE SERVICES

VP GERHARD

REQ. BUDGET: **\$0.00**

DATE INPUT	SOURCE OF FUND	TYPE OF REQUESTS	DOC. #/ DISCRIPTION	VENDOR	AMOUNT
8/27/2018	BOND	REQUISITION	NA	NEOPOST USA INC.	15,000.00
9/19/2018	MEASURE A BOND	REQUISITION	NA	RICOH	433,007.30
9/21/2018	MEASURE A BOND	REQUISITION	NA	RICOH	10,925.84
10/25/2018	MEASURE A BOND	REQUISITION	R304528	RICOH	\$ 33,074.60
10/25/2018	MEASURE A BOND	REQUISITION	R304529	RICOH	\$ 323,878.93
TOTAL EXPENSES:					\$ 815,886.67
AVAILABLE BUDGET					(\$815,886.67)