

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

May 21, 2019

Agenda Item: 6.2

Subject: Approval of the Purchase of the new Dental Hygiene Simulators for the Dental Hygiene Program at Chabot College

Background: Chabot College Dental Hygiene Program prepares students who are work force ready, and obtain a living wage upon licensure. Part of preparation and licensure involves working on patients from the community. Initial preparation for student learning currently relies on students working upon each other until prepared to see "real" patients. New technology is now available in the form of Dental Hygiene simulations on state of the art manikins that mimic working on human patients. Training on these Simulators first before progressing to human patients increases student/patient safety for many dental hygiene activities. MidMark, Inc. provides a unique Simulation package that allows for the utilization of Simulation by a large number of students in a confined area. The purchase of these Simulators offers an opportunity to improve student learning to ensure student success in a manner that increases student and patient safety. Lastly, the purchase of Dental Simulators may have a potential use for increasing partnerships with outside community organizations that could utilize these simulators to meet needs in the areas of contract, community, or continuing education.

Based upon research and conference with legal counsel, it has been determined that the competitive bidding would be futile and impractical for this type of purchase. Smart-Sims has the capacity to sit four students at one time. Mid-Mark sells this item directly to the end users and does not have local distributors or resellers who can provide bids for this item.

Public Contract Code 3400 provides that the Dental Simulator can be sole sourced base on the following:

(c) Subdivision (b) is not applicable if the awarding authority, or its designee, makes a finding that is described in the invitation for bids or request for proposals that a particular material, product, thing, or service is designated by specific brand or trade name for any of the following purposes:

3) In order to obtain a necessary item that is only available from one source. Whereas, the unique characteristics of the dental simulator identified above make the unit unique therefore making Public Contract Code 3400(c)(3) applicable.

Recommended Action: The Board of Trustees finds that the Mid-Mark, Smart-Sim Dental Hygiene Simulator is unique in features offered and is only available by direct sales from the manufacturer. Public bidding for this item would be futile and impractical without public benefit. That the Board of Trustees approve the purchase of the Dental Hygiene Simulators from MidMark, Inc. in the total amount including taxes, not to exceed \$ 279,014.71. It is further recommended that the Board authorize the Vice Chancellor, Business Services, to execute the

Agenda Item: 6.2
May 21, 2019
Page 2

purchase agreements and any future augmentations or amendments to these agreements on behalf of the District.

Funding Source: Measure B Small Project Funds

Submitted: Owen Letcher/Date

Approved: Ronald P. Gerhard/Date

_____ APPROVED

_____ DISAPPROVED

_____ TABLED