



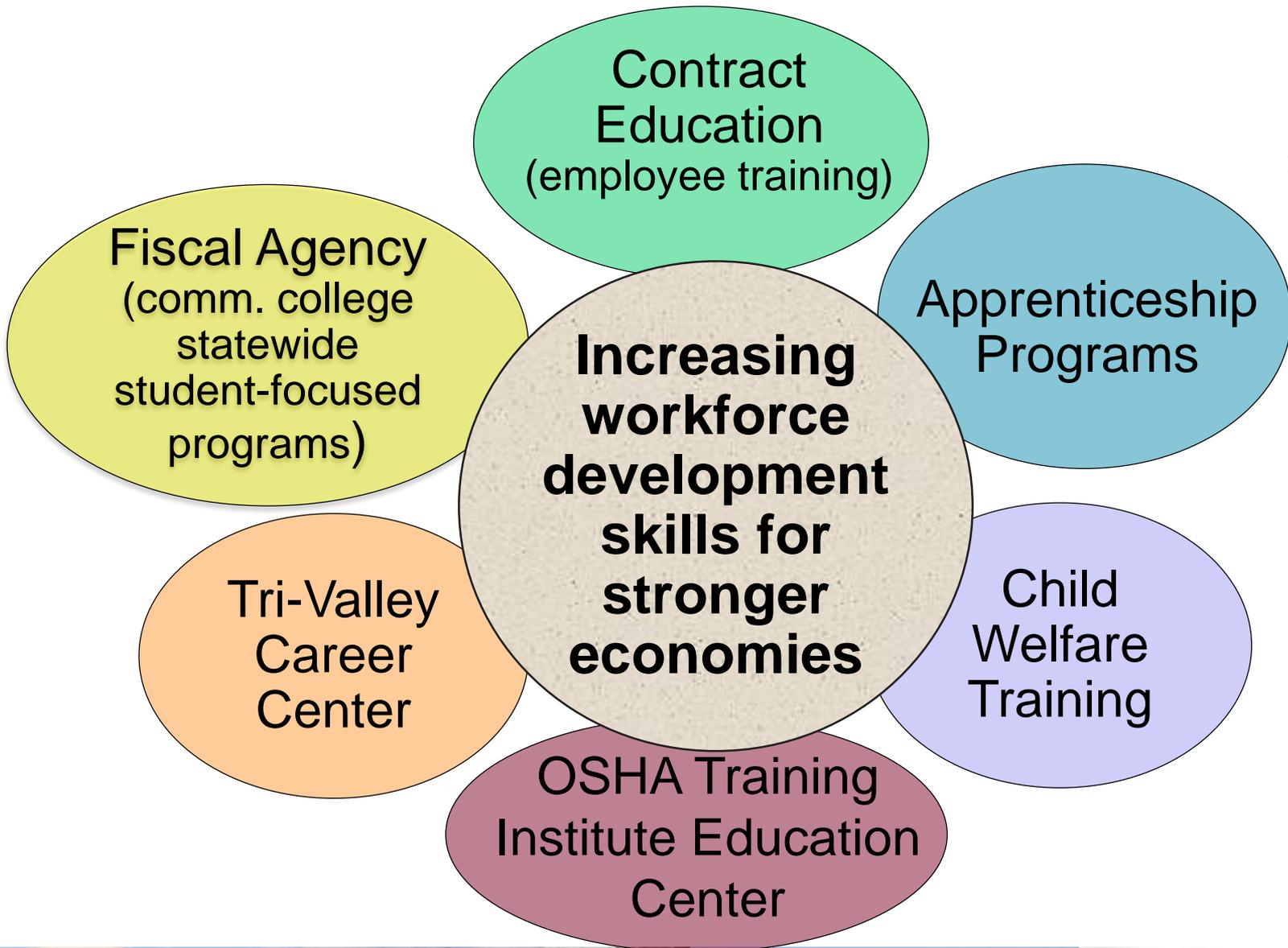
C H A B O T - L A S P O S I T A S

*Community College District*

# Economic Development & Contract Education (EDCE) *September 17, 2019*

Julia A. Dozier, District Executive Director, EDCE

**Making an Impact on the District and our Community**





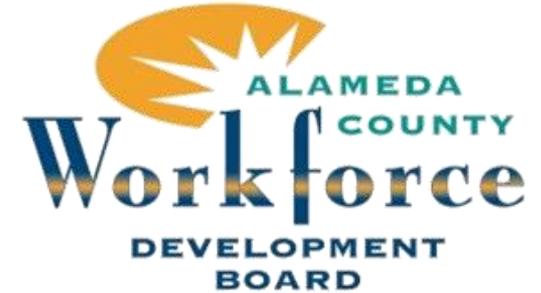
# EDCE Contributions

1. Community Involvement
2. Employer Collaborations
3. Revenue Generation
4. Growth and Expansion Opportunities

# 1. Community Involvement

Participate in organizations that support workforce development

## ON-GOING MEMBERSHIPS



# 1. Community Involvement

TRI-VALLEY  
**CareerCenter**

**VOLUNTEER  
INCOME TAX  
ASSISTANCE  
(VITA)**

- **\$28,152** Average household income for participants (\$138,000 area median)
- **\$1,573** Average federal refund
- **557** Fed. tax returns filed 2019
- **5** Las Positas College students



## 2. Employer Collaborations

**OSHA** Training Institute  
Education Centers®

Chabot - Las Positas Community College District

### APPRENTICESHIP PROGRAMS

## “The Future of Apprenticeships in Calif.”

- Latest trends and goals
- Grant funds available
- Mental health resources
- OSHA safety regulations



# 3. Revenue Generation

**Economic Development & Contract Education as an ongoing revenue source for CLPCCD**

## **Fiscal year 2018-19**

- Gross revenue: \$15,074,892
- **Net revenue: \$3,344,586**
- **OPEB: \$1,672,293**
- **BAM, 3A: \$1,003,376**
- Growth Funds: \$668,917

## **General Fund Balance**

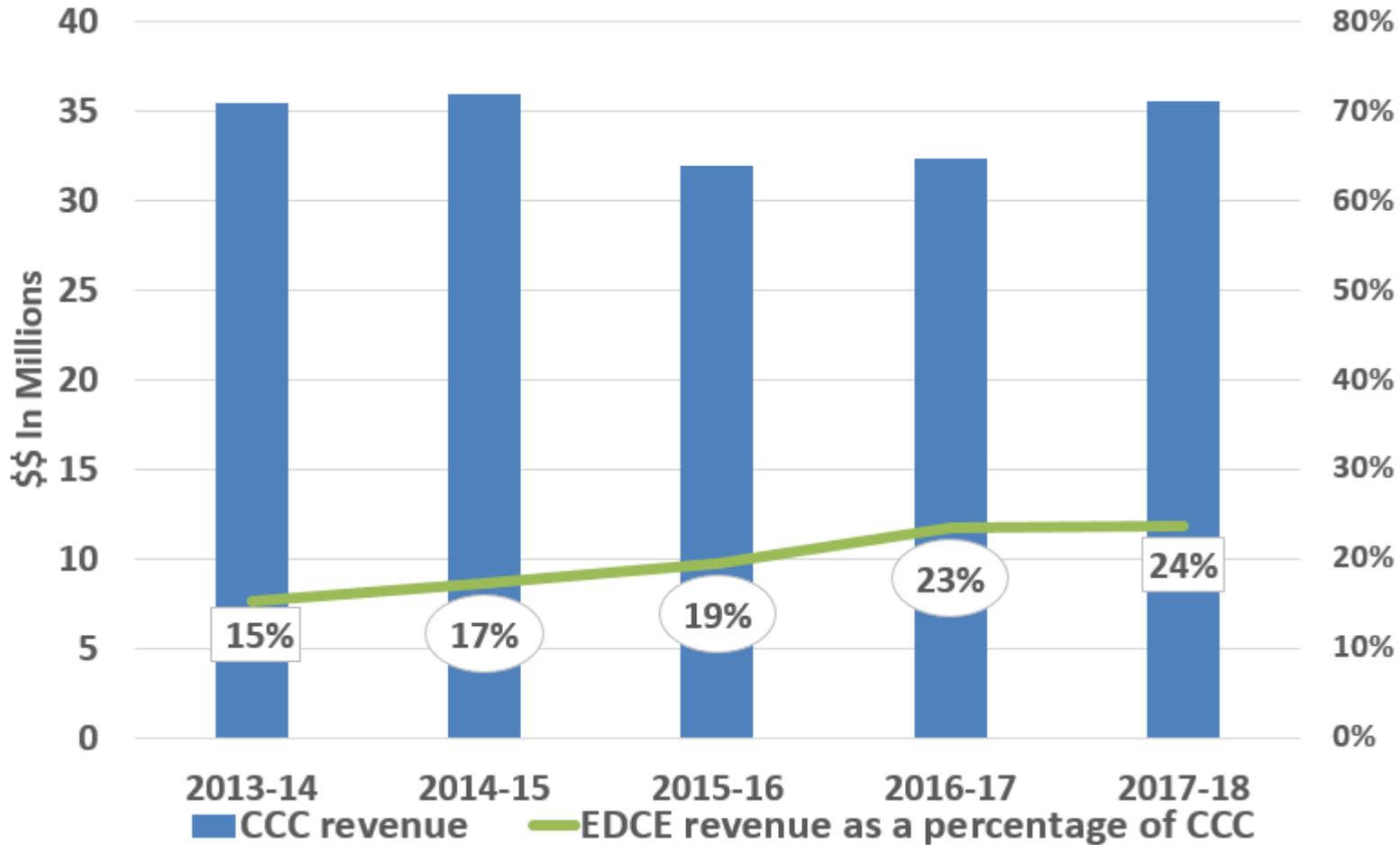
Gen.Fund Bal: \$7,237,951

**OPEB: \$3,618,975**

**BAM, 3A: \$2,171,286**

Growth funds: \$1,447,590

# 3. Revenue Generation



# 4. Growth Opportunities

## Child Welfare Training

EXAMPLE:  
CREATING PATHWAYS  
WITH OUR COLLEGES

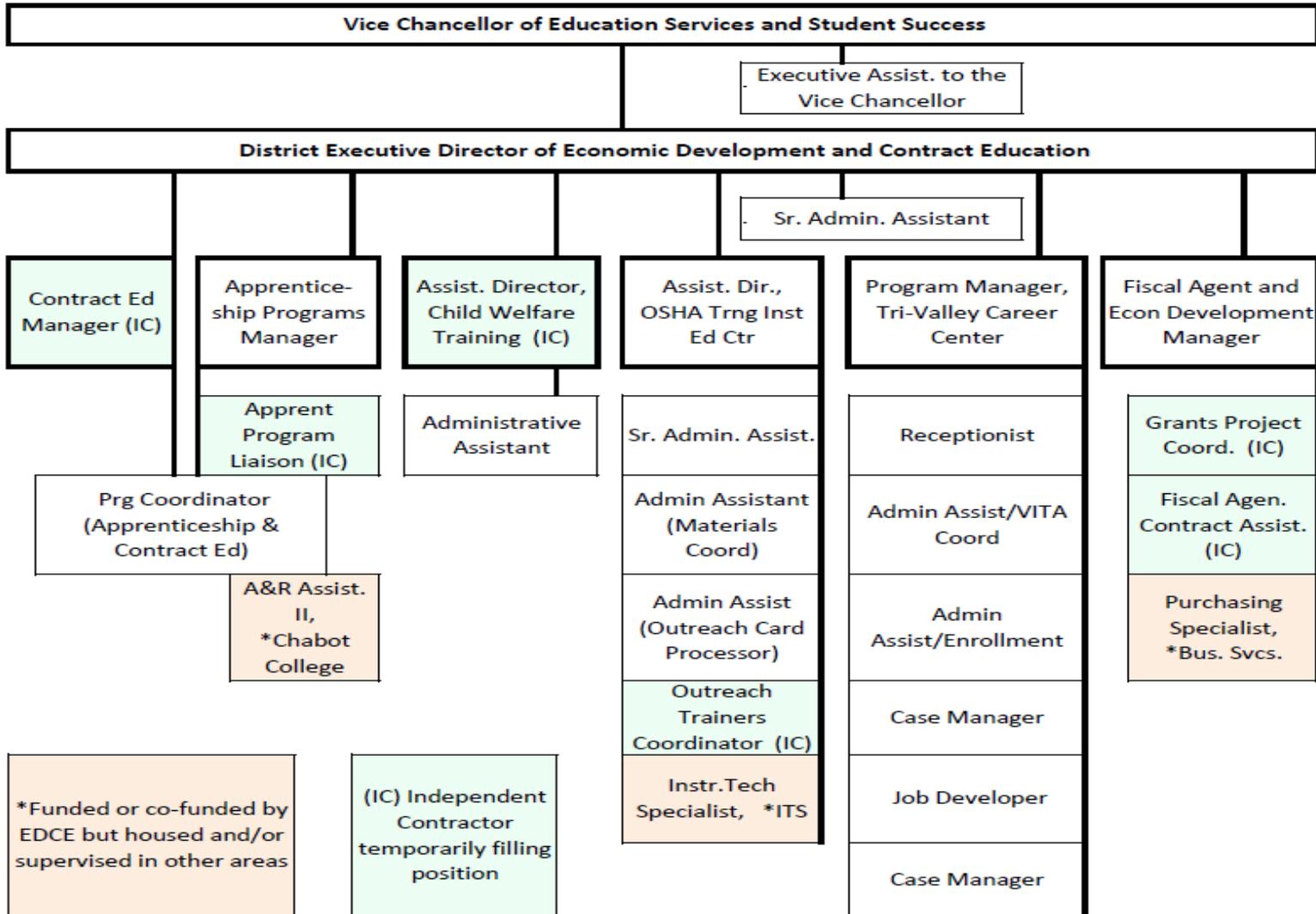
1. Start with a successful program
2. Leverage current relationships to expand to other counties
3. Expand beyond original scope of work

## Social Welfare Staff Pathway

- a. Create pathway for social welfare staff
- b. Develop a hybrid online program for statewide student access
- c. Create opportunities for promotion for students, and address labor market gaps

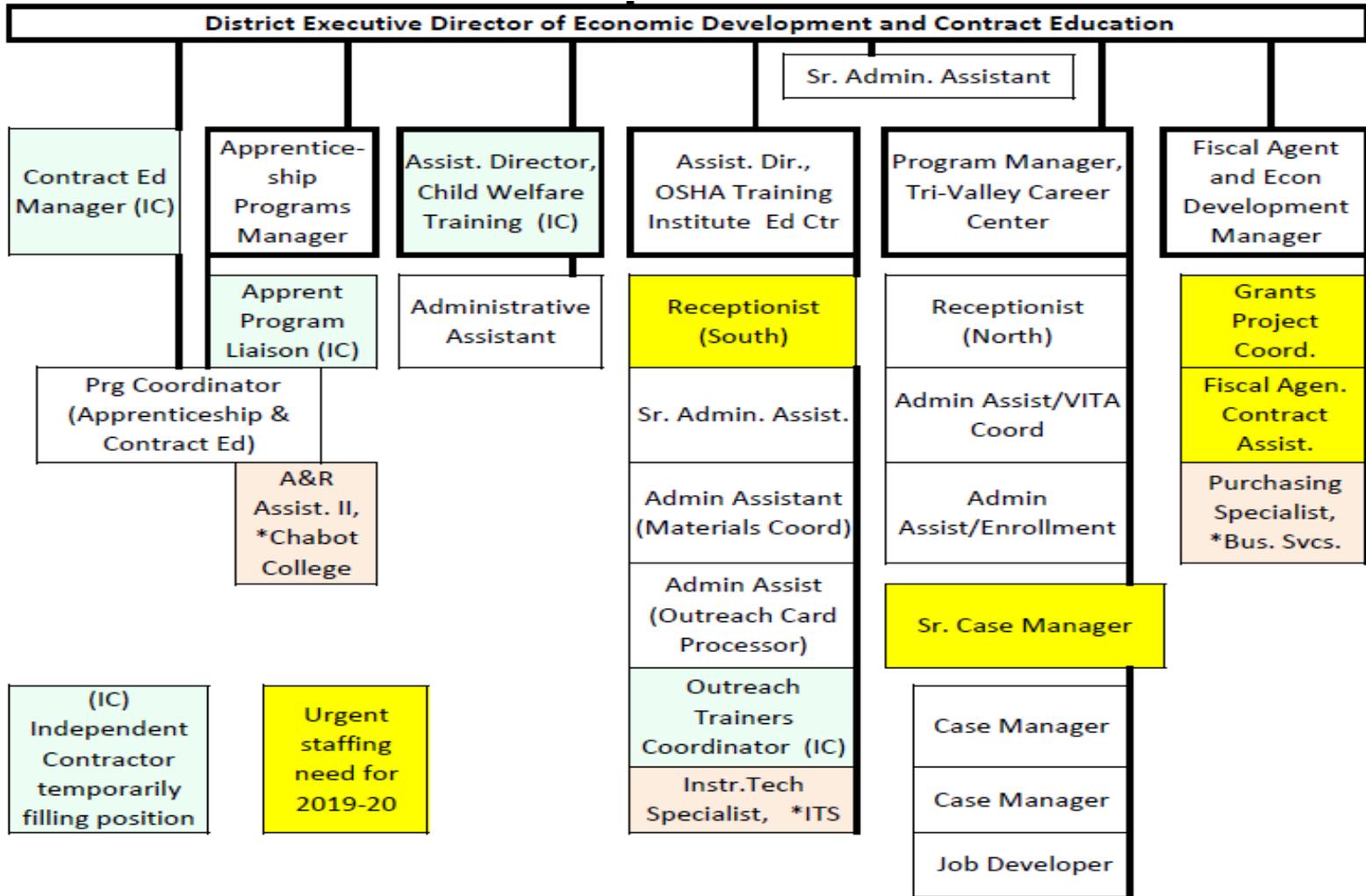


# Current Staffing





# Staffing for Growth for 2019-2020





# QUESTIONS

Thank you for your time, attention and ongoing support!