



This Contract for Career Services Collaborative (CSC) subcontracting services ("Contract") is between the Ohlone Community College District ("District"), hereafter referred to as "Ohlone" and CLPCCD ("Contractor") for the services specified below ("Services").

*Whereas* the Contractor warrants that they are duly qualified and experienced to provide career development services to job seekers and recruiting services for employers.

**Now, therefore, the parties hereto mutually agree to the following:**

- 1. Performance Dates.** Contractor shall begin performing services on July, 1, 2021, and finish performing on June 30, 2022, unless this Contract is earlier terminated as permitted by this Contract.

**Contractor may not begin performing the Services until this Contract has been properly executed by both parties and Contractor has received a Purchase Order from the District.**

**2. Services**

- A. Specific Services.** The Contractor will perform the services as specified in Exhibit A, Scope of Work, attached hereto and incorporated into this Contract by this reference. In addition, the Contractor will complete and comply with the provisions of all Exhibits:

**Exhibit A:** Scope of Work

- B. Additional Services.** The parties agree the District will not pay Contractor for any additional services performed without the Career center Director's prior written approval for those additional services.

**3. Fees/Payments for Services Provided**

- A.** The District shall pay Contractor for the satisfactory performance of the Services set forth in this Contract, and after delivery and acceptance of the Services by the District, the sum shall not exceed **\$200,000**.
  - 1.** The annual sum will be added to the Contractor's vendor account to spend down over the next 9-12 months.
  - 2.** Any invoices above the agreed amount will not be paid, without receipt of the aforementioned written permission.
  - 3. Supportive Services:** At a minimum, Contractor will budget at least \$150 in WIOA contract funds per participant for supportive services for at least 25% of enrolled participants.

*Note: Amounts paid to any individual in excess of \$600 in a calendar year will result in a Form 1099 being issued and reported by law to the individual and the Internal Revenue Service as miscellaneous income.*

- B.** District shall not be liable to Contractor for any costs or expenses paid or incurred by Contractor in performing Services except as specified in Exhibit A., unless otherwise indicated and agreed to in writing by both parties. Contractor is solely and fully responsible for all costs and expenses incident to the performance of the Services, including all instrumentalities, supplies, tools, equipment, or materials necessary to perform the Services

#### **4. Payment**

- A.** To be paid, **Contractor must submit an itemized invoice using the Ohlone CSC standard invoice format and should retain copies of any supporting documents to verify expenditures such as receipts, general ledger print outs, etc.** Services billed more than thirty (30) days following the date rendered may not be paid.
- B.** Payment for contract work and expense reimbursement will be made within forty-five (45) days of the receipt of invoices, and all required supporting paperwork. The forty-five-day payment timeframe starts **ONLY** upon the receipt of an invoice and backup documentation.
- C.** The Contractor agrees that the total maximum compensation for the services performed will not exceed the contract amount. The Contractor agrees that any work performed above and beyond this amount will be free of charge, and will not be billed to Ohlone College.
- D.** The District's financial obligations under this Contract are limited to the payment of the compensation provided in this Contract. Notwithstanding any other provision of this Contract, in no event shall the District be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of or in connection with this Contract or with the Services performed in connection with this Contract.
- E. Conditional Funding:** Conditional funding may apply if Contractor has deficiencies identified in contract performance goals and other contract requirements at the end of the third quarter (March 31). Conditional funding triggers the withholding of funds as follows:
- Up to 25% of funding will be held in reserve until 100% of specified performance goals are met or until June 30. If 100% of contract performance goals are not achieved by June 30, then the percent of funding held in reserve will be forfeited by the Contractor.
- F. Conditions of withholding payment**
- Payment of invoices by Ohlone is conditional upon receipt of adequate funds from Alameda County. Ohlone reserves the right to reduce the contract amount/maximum if it does not receive adequate funds from the State of California.
  - Ohlone reserves the right to reduce or increase contract amount at any time to ensure regional goals are met and that CSC subcontractors spend allocations appropriately to meet goals.

#### **Invoicing Procedures**

##### **A. Submission of Invoices**

- Subcontractor will submit an electronic copy of its monthly invoice, including supporting line-item detail in the required format by the 20<sup>th</sup> day of the month following the month of service for all expenditures incurred under this Agreement. Electronic copies of invoice and required documentation should be sent via email to [jjimenez@ohlone.edu](mailto:jjimenez@ohlone.edu).
- A Monthly Narrative Report (MNR) must accompany the original invoice.

#### **5. Contractor Responsibilities**

- A.** Contractor represents and warrants to the District that the Contractor is knowledgeable and qualified in the skills required to provide the Services, and that Contractor shall, at all times during the Contract, provide and perform the Services within the standard of professional care, skill, and diligence normally provided in the performance of similar services.
- B.** Contractor warrants that the Services provided will conform to the Contract
- C.** Contractor shall, at all times during this Contract, comply with all applicable laws, regulations, rules, and policies, including state and local laws, orders, and guidelines related to preventing occupational exposure to COVID-19, that are now or may in the future become applicable to the Contractor or Services. Contractor shall also, at all times during this Contract, comply with all District policies, rules, and requirements, including those related to preventing exposure to COVID-19.
- 6. Indemnification.** To the furthest extent permitted by law, Contractor shall defend, indemnify, and hold harmless District, its trustees, officers, officials, agents, employees, and volunteers from and against all claims, damages, losses, costs, liabilities, demands, causes of action, injury, and expenses of any kind (including but not limited to attorneys' fees and court costs) arising from or related to, the acts, errors, mistakes, omissions, work or Services of the Contractor, its agents, employees, or any tier of Contractor's subcontractors, directly or indirectly arising out of or connected with this Contract or the performance of Services. This section shall survive the termination or expiration of this Contract.
- 7. Non-Discrimination.** Contractor shall not discriminate in either the provision of Services, or in employment, against any person because of national origin, religious creed, age, sex, gender, gender identity, gender expression, race, color, medical condition, genetic information, ancestry, sexual orientation, marital status, physical or mental disability, pregnancy, or military and veteran status, and agrees to comply with all applicable federal and state laws, rules, regulations, and executive orders relating to nondiscrimination, equal employment opportunity and affirmative action.
- 8. Complaints and Investigation.** Contractor will fully cooperate with District and comply with all applicable laws and District and other community college district policies and requirements related to investigations of allegations of discrimination, harassment, and retaliation, including Contractor producing its directors, trustees, officers, agents, employees, and contractors for investigative interviews as deemed necessary by District.
- 9. Property Rights (Ownership of Work Product).** All documents or other information developed as part of this Agreement by Contractor become the property of Ohlone College and must be made available to Ohlone upon demand or termination of this Agreement. Should copyrights of any of the products be deemed necessary in this project by mutual agreement, such copyright shall be held by Ohlone College and made available to the general public. The Contractors shall be responsible for obtaining all necessary legal releases for use of any third-party proprietary materials.
- 10. Notices.** All notices and other communications pertaining to this Contract shall be in writing and shall be deemed to have been given by a party hereto on the date emailed or personally delivered to the other party or on the date sent by certified mail, return receipt requested. Notices under this Contract shall be made to: Ohlone College Tri-Cities Career Center, Attention Director.
- 11. Assignment/Subcontract.** Contractor shall not assign any right or delegate any duty under this Contract to any third party without prior written approval by the District. Contractor shall not subcontract any of the Services to be provided under this Contract without the prior written approval of the District. The District may immediately terminate this Contract if Contractor makes any purported assignment or subcontract without the District's prior written approval.
- 12. Amendment/Waiver.** The parties may change this Contract only through a written amendment signed by authorized representatives of both parties. The failure of a party to enforce any of the provisions of this Contract shall in no way be construed as a waiver of such provisions and shall not affect the right of either party thereafter to enforce each provision hereof in accordance with its terms.

**13. Applicable Law/Remedies.** This Contract shall be governed by the laws of the State of California. The parties shall have all remedies available by law or in equity. Venue for any dispute related to this Contract shall be in Alameda County, California.

**14. Termination**

- A. Funds unavailable.** District reserves the right to immediately cancel this Contract by written notice if funds become unavailable for the support of the program for which the Services are provided.
- B.** District may terminate this Contract for convenience and without cause at any time by giving Contractor 15-days written notice of termination
- C.** Contractor may terminate this Contract for convenience and without cause at any time by giving District 30- days written notice of termination, unless the District agrees to a shorter notice period Contractor resignation will require a 30-day written notice of resignation for exit processing and case load release and reassignment. The Contractor will schedule 1-2 hour exit meeting with Ohlone College to ensure that all client cases are released for Contractor reassignment and contract obligations are fulfilled upon submitting a final invoice.
- D.** District will pay Contractor for all satisfactory Services performed through the date of termination within 45 days of District's receipt of Contractor's final and undisputed invoice.

**15. Entire Agreement/Interpretation:** This Contract and any exhibits or documents attached hereto constitutes the complete and final agreement among the parties to it and supersede any prior or contemporaneous negotiation, representation, understanding, or agreement related to the Services, whether written or oral. In the event any term, condition, provision, requirement, or specification set forth in this Contract conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any exhibit, document, or Contractor's purchase order, the provisions of this Contract shall prevail.

**16. Authority:** Contractor warrants that the person signing this Contract on its behalf is fully authorized to enter into the Contract.

**17. Confidentiality, Non-disclosure, & Non-compete:**

- A.** Contractor understands and acknowledges that during its performance of the Services it may have access to private and confidential client information. All nonpublic data and information submitted or made available to Contractor and other work developed by Contractor under this Agreement, must be utilized by Contractor in connection with this Agreement only, and. must not be made available to any other sources.
- B.** Contractor agrees that no person other than Contractor will have access to the Contractor's CalJOBS login credentials.
- C.** Contractor understands that all CSC meetings are private and that all staff, sub-contractors, and/or all individuals the contractor permits to work to support the CSC are not entitled to share information discussed by Ohlone College or other CSC contractors outside their organization. The Contractor agrees to not disclose strategy, CSC partner concerns/obstacles and that any disclosure of CSC meeting content risks immediate cancellation of this contract.
- D.** Throughout the duration of this agreement the contractor shall not, in any manner, compete against Ohlone College for funding offered by Humboldt State University, the U.S. Small Business Administration, the Alameda County Workforce Development Board, U.S. Department of Labor, and the California Governor's Office of Business and Economic Development.

**18. Audit:** District shall have the right, at its expense, to inspect, audit, and copy, the books and records of Contractor or its agents or subcontractors to verify its performance and expenses submitted under this Contract. Contractor agrees to maintain such records for a possible audit for at least three years after the District's final payment under this Contract, unless a longer retention period is required or stipulated.

Inspection shall take place during normal business hours at Contractor's place of business. Prior notice will be provided to set date/time. This section shall survive the termination or expiration of this Contract.

**19. Terms and Conditions/Independent Contractor:** Contractor acknowledges that it has read the Contract completely and shall fully comply with its terms and conditions. Contractor certifies its independent contractor work status per IRS Guidelines and legal requirements such as: is customarily engaged in providing similar services to other customers, maintains insurance, sets its own priorities, time, and hours of work, provides its own supplies, is free from the control and direction of the District, and determines the means of delivering services. In performing Services under this Contract.

**IN WITNESS WHEREOF**, the parties hereto have executed this Contract for Independent Contractor Services on the date specified with their signature fields below:

**CONTRACTOR**

By: \_\_\_\_\_  
(Signature of person authorized to execute Contract)

Date: \_\_\_\_\_

Name: Jonah Nicholas

Address: \_\_\_\_\_

Title: Vice Chancellor, Business Services

\_\_\_\_\_

Phone No.: \_\_\_\_\_

Contractor is a:     Corporation     LLC     Partnership     Sole Proprietorship (an individual)

**OHLONE COMMUNITY COLLEGE DISTRICT**

Scope of Services Accepted by:

Name: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature of person accepting the scope of services to be delivered)

Title: \_\_\_\_\_

Date: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature of person authorized to execute Contract)

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

**EXHIBIT A**

**Scope-of-Work  
Career Services Collaborative (CSC)  
Workforce Innovation & Opportunity Act (WIOA)  
July 1, 2021 – June 30, 2022**

**Summary**

The Ohlone College Tri-Cities Career Center supports students, alumni, and the community by connecting individuals to their future careers. The Career Center supports entrepreneurship, internship, and employment pathways and provides recruitment services and resources to employers.

Beginning July 1, 2021 Ohlone became the lead center for Alameda County to provide career development services authorized by the Alameda County Workforce Development Board (ACWDB) as part of the Career Services Collaborative (CSC).

**Contract Amount:** \$200,000.00

**Contractor Name:** Chabot-Los Positas Community College District

**Service Area:** Alameda County (except for residents of the City of Oakland)

**Contract Administrator Information:**

- Name: \_\_\_\_\_
- Title: \_\_\_\_\_
- E-mail: \_\_\_\_\_
- Phone: \_\_\_\_\_

**Contract Administrator’s Supervisor Information:**

- Name: \_\_\_\_\_
- Title: \_\_\_\_\_
- E-mail: \_\_\_\_\_
- Phone: \_\_\_\_\_

Ohlone Community College District will contract WIOA activities in accordance to the following terms and conditions:

The contractor agrees to the following:

**INPUTS:**

**1. Staff:**

- Provide qualified staff, management, or independent contractors to provide career services and employer engagement activities in alignment with this agreement to meet annual WIOA goals/outcomes.

**2. Facilities & Meeting Space**

- Provide physical facilities and virtual meeting spaces to support job seekers and employers.
- Provide event space for joint activities that may include recruiting events, career development activities and other opportunities to support career development and employer engagement.

### 3. Software:

- Utilize the Career Services Management System (CSM) vendor named Handshake to connect students, alumni, and employers to career service programming, jobs, and internships.
- Utilize the WIOA mandated database named CalJOBS to track job seeker and employer activities for the general public.
- Agree to collaborate with the Career Services Collaborative (CSC) to plan joint activities pertaining to career development and employer engagement through online platforms that may include Handshake and CalJOBS.

### 4. Memberships/Subscriptions:

- Subscribe at least two staff or members of the career services team working on the WIOA program to the National Association of Colleges and Employers (NACE) as members.

### 5. Time/Meetings

- Allocate the necessary time to the WIOA program to attend CSC meetings, Alameda County Workforce Development Board (ACWDB) mandated training activities and meetings, and other necessary and appropriate gatherings virtually or in-person as assigned by the CSC leadership.

### 6. Cash Match:

- Provide a cash-match to this program in-kind or cash in the amount identified in outputs/outcomes; evidence of the value of the cash match or in-kind must be included with invoicing.

## ACTIVITIES:

1. **Outreach & Program Enrollment:** Contractor will conduct outreach and recruitment activities aimed at informing the public at large, local communities, job seekers, employers, and partner organizations about services available through the CSC workforce system in Alameda County. Contractor will ensure that outreach and recruitment efforts are targeted and accessible to ACWDB priority populations. All WIOA enrolled participants must be placed into Individualized Career Services activities.
  - a. **Job Seeker Assessment:** provide initial assessment of job seeker needs; provide an initial assessment of clients for their barriers to employment and skill levels to determine whether WIOA is an appropriate avenue. Contractor will ensure that all participants enrolled in WIOA Adult and WIOA Dislocated Worker programs receive a comprehensive, specialized assessment of skill levels and service needs of a participant. The assessment may include diagnostic testing or other assessment tools, and in-depth interviews and evaluation to identify employment barriers and appropriate employment goals.
  - b. **Eligibility:** determine whether job seekers meet the eligibility requirements for WIOA. Contractor will ensure that all required eligibility documentation is completed and received prior to participant enrollment into WIOA programs. Contractor will determine participant eligibility for WIOA Adult and WIOA Dislocated Worker programs, in accordance with federal, state and local eligibility requirement and guidelines. Contractor will enroll eligible WIOA participants into the appropriate WIOA program and place each participant into an appropriate WIOA service activity at the time of enrollment.
  - c. **Career Services Orientation:** When appropriate, will provide an orientation to potential job seekers to promote WIOA career services.

- d. **Student Engagement:** mass market and promote WIOA services to student and alumni population. Work across departments, divisions, colleges, and with student clubs/orgs to solicit student engagement and program enrollment.
  - e. **Marketing:** will help promote career services and the CSC partners. This may include space for promotion of events, job announcements and various other career services.
  - f. **Provide referrals to partners:** will refer clients outside of scope and service area to other participating CSC partners.
  - g. **CSC events:** promote and raise awareness of services to jobseekers, employers, community members, and CSC partners.
2. **Career Development Services:** Contractor will ensure that basic career services are universally accessible to job seekers. Generally, these services require less staff time and attention and include services such as eligibility determinations, initial skill assessments, provision of information on programs and services, and program referrals. Contractor will provide Individualized Career Services to all enrolled WIOA Adult and WIOA Dislocated Worker participants. Generally, these services involve significant staff time and customization to each individual's need. Individualized career services include services such as: specialized assessments, developing an individual employment plan, counseling, work experiences (including transitional jobs), etc. Participants may also receive basic career services and/or training services.
- a. **Create Employment Plan and Follow Up:** Contractor will work with each WIOA program participant to develop an Individual Employment Plan (IEP) to identify the participant's employment goals, appropriate achievement objectives, and appropriate combination of services for the participant to be able to achieve their employment goals, including providing information on eligible providers of training services and career pathways to attain career objectives.
  - b. **Career Readiness:** Implement career development services that may include career exploration, assessments, career readiness workshops, employer engagement activities, experiential education, and other services to support job seeker needs.
  - c. **Case Management:** provide case management and tracking using the WIOA required platform, CalJOBS. Physical case management files and all client documentation will be stored in a locked storage space and will be kept confidential. Contractor will provide comprehensive case management services to WIOA program participants throughout their enrollment in WIOA program activities. Case management services may include the following:
    - i. Providing participants with information, materials, suggestions, and/or advice to help make occupational or career decisions, counseling and vocational guidance to assist the participant in achieving employment goals, and to make decisions regarding employment and/or training opportunities.
    - ii. Counseling and vocational guidance to assist the participant in achieving employment goals, and to make decisions regarding employment and/or training opportunities.
  - d. **Career Competencies:** provide career development services that align with and support the eight career readiness competencies as outlined by NACE.
  - e. **Collaboration:** partner with the CSC in creating a regional strategy to support

- career development.
- f. **Training Activities:** refer job seekers to training activities that will lead to internship, apprenticeship, a certificate or degree as approved by the ACWDB. The contractor agrees to spend down their portion of training dollars to \$0.
  - g. **Supportive Services:** Contractor will ensure that supportive services are available to enrolled WIOA program participants who are unable to obtain supportive services through other funding sources. WIOA supportive services are limited to transportation, work-related clothing, safety items, and required documentation.
  - h. **Follow-up:** Contact participants to review status and progress toward IEP goals and objectives. Contractor will provide follow-up services for WIOA Adult and WIOA Dislocated Worker participants who are placed in unsubsidized employment, for up to 12 months after the first day of employment. Follow-up services do not extend the date of exit in performance reporting. At a minimum, Contractor will document follow-up services to participants within the first quarter after exit from the WIOA program.
3. **Training Activities:** Contractor will determine the appropriateness of training for WIOA Adult and WIOA Dislocated Worker program participants as part of the participant's IEP and refer participants to appropriate training services.
    - a. **Selection of Training Services:** Contractor will ensure that the selection of training services, including ITAs, OJTs, and paid internships are conducted in a manner that maximizes customer choice, is linked to in-demand occupations, is informed by the performance of relevant training providers, and is coordinated to the extent possible with other sources of assistance.
    - b. **Industry Sector & Occupational Framework:** Contractor will refer WIOA program participants to training services in accordance with the ACWDB Industry Sector & Occupational Framework (ISOF) criteria and performance goals.
    - c. **Training Funds Set-Aside:** Training funds available for participants referred to training under this Agreement are not included in Contractor's budget. Payments to training providers are not Contractor's responsibility.
  4. **Employer Engagement:** Contractor will provide supply-side (job seeker) services and activities that address the hiring needs of employers. Supply-side services and activities will be provided in accordance with the ACWDB ISOF criteria.
    - a. **Job Development:** Develop jobs, internships, and other paid opportunities with employers.
      - i. Job development activities include working with employers to create job orders and effective job descriptions, securing participant job interviews for a job opening not currently listed on file, or contacting a union or employer on behalf of a particular participant.
      - ii. Job referral activities include hosting employer job fairs, referrals of job seekers to existing employer job orders/openings, and referral of job seekers to employer recruitment events.
      - iii. These activities and employer contacts will be recorded in CalJOBS and reported on the Monthly Narrative Report.
    - b. **Event Planning:** Regularly plan recruiting events with employers to solicit job seeker and employer engagement for educational programming and employment.
    - c. **On-the-Job Training (OJT) Agreements:** Contractor will develop On-the-

Job Training (OJT) Master Agreements with employers and refer appropriate WIOA program participants to hiring employers after execution of OJT Master Agreements.

- d. **Collaboration:** Collaborate with the CSC partners to design and deploy a regional employer recruiting strategy that includes fee-for-service and no-cost employer services to support job seeker recruitment for jobs, internships, apprenticeships, and other paid opportunities. Promote/market student/alumni-focused events to students/alumni via Handshake through each institution's CSM system.

## 5. Misc

- a. **Meetings:** contractor will send a representative to regular CSC meetings to facilitate communications, work flow and quality of services.
- b. **Customer-Centered Design.** Contractor will implement a Customer-Centered Design approach to providing WIOA program services through the use of customer feedback and continuous improvement efforts in order to improve the quality of customer outcomes and to implement WIOA regulations in a way that adds value for target populations.
- c. **Coordination with Other ACWDB WIOA Service Providers.** Contractor will work collaboratively with other CSC partners, ACWDB Youth Service Providers, and the Comprehensive America's Job Center of California (AJCC) to promote an integrated workforce system.
- d. **EASTBAY Works Regional Partnership.** Contractor will participate in regional EASTBAY Works activities including attending designated meetings, using regional systems, policies and software, and helping to set and monitor regional goals.
- e. **Coordination with ACWDB Business Services Unit.** Contractor will work with the ACWDB Business Services Unit (BSU) to coordinate both supply-side (job seeker) activities and demand-side (business) activities, including but not limited to, sector symposiums, employer panels, business gatherings and roundtables.
- f. **Rapid Response Activities.** Contractor will attend Rapid Response events at the direction of BSU staff, and assist with Rapid Reemployment strategies for affected workers.
- g. **BSU Steering Committee & Employer Information.** Contractor will participate in BSU Steering Committee meetings and provide updates on employer and job-seeker activities when requested by ACWDB.
- h. **Training & Incentive Referrals.** Contractor will refer employers requesting information regarding Customized/Incumbent Worker Training and employer incentives to Ohlone College for follow-up.
- i. **Discretionary Grant Projects.** Contractor will support and implement Discretionary Grant Projects as directed by Ohlone College, subject to negotiation of scope and budget. Contractor will co-enroll discretionary grant participants into WIOA when appropriate to achieve program outcomes and meet leverage requirements. If Contractor is unable to implement discretionary grant projects that require match of WIOA Career Service funding, Contractor WIOA funding may be reduced and reallocated in order to comply with required discretionary project outcomes and deliverables.

6. **Tracking & Reporting.** Contractor will track and report all required services and activities under this Agreement in the manner and frequency directed by federal,

state, or ACWDB policy.

- a. **Data Entry:** Contractor will use the management information systems (MIS) designated by ACWDB to track and report activities and services provided under this Agreement. This may require dual entry of data into multiple MIS. Contractor will enter required service and activity data into ACWDB designated MIS in an accurate, complete and timely manner. At a minimum, CalJOBS data entry for WIOA program services must include Contractor's agency code and activity code and must be entered/updated every 30 days.
- b. **General Services:** Contractor will track and report basic career services provided to customers who are not enrolled in WIOA programs. Contractor will utilize an assigned Program Logic Model (PLM) template to track activities, outputs, and outcomes.
- c. **Client Success Stories & Testimonials.** Contractor will document and report on client successes resulting from participation in WIOA programs. At a minimum, one written success stories will be submitted to ACWDB each quarter.
- d. **Training Leverage.** Contractor must document and report all non-WIOA funded participant training information to ACWDB. Training leverage information must include training provider information, training cost, source of non-WIOA funding, and effective date of training. Training information must be provided to ACWDB within 30 days of WIOA enrollment or training start date.

### **Outputs/Outcomes:**

Contractor will provide quality, demand-driven services under this agreement in order to achieve required performance goals. Contractor is responsible for achieving the following performance goals under this Agreement:

### **Numeric Outcomes:**

- Enrollments: 65
  - Adults: 28
    - Priority Population: 15
    - Non-Priority: 13
  - Dislocated Workers: 37
- Student Enrollments: 7 (10%)
- Training Expenditures: \$78,086
  - Adults: \$35,793
  - Dislocated Workers: \$42,293
- On-the-Job Training (OJT) outcomes: 3
- Cash Match/In-kind Amount: \$ 72,567

### **Percentage Outcomes:**

- Employment Outcomes/Placements at Exit: 75%
- Placement in ISOF: 55%
- Percentage of training enrolled in ISOF: 75%
- Percentage of Credential Attainment: 65%
- Percentage of Measurable Skills Gain Attainment: 42%