CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

October 19, 2021

Agenda Item: 6.1

Subject: Approval of Award of Bid No. B21/22-01 to Johnson Controls, Inc. for the
              District-Wide Security Management System Refresh Project

Background: The District issued Bid No. B21/22-01 on August 6, 2021. The invitation of bid
was in accordance with state public bidding requirements. The purpose of this request was to
receive comprehensive proposals for the District-Wide Security Management System Refresh
Project.

On Wednesday, August 18, 2021 and Wednesday, August 25, 2021, mandatory bid walks were
held and attended by sixteen (16) interested parties. On September 28, 2021 four (4) parties
submitted bid proposals. One proposal received was incomplete and deemed non-responsive.

Bidder	City	Amount
3D Technology Services	Livermore	$ 2,864,323.00
G4S Secure Integration, LLC	Omaha	$ 3,221,247.29
Johnson Controls, Inc.	San Leandro	$ 2,738,112.00

An evaluation of received bids and follow up interview with the three submitted bids resulted in
Johnson Controls, Inc. as the lowest responsive and most qualified company.

Chabot College Base Bid	$ 1,443,758.00
Las Positas College Base Bid	$ 1,001,671.00
District Office Base Bid	$ 42,683.00
Owner's Non-Specified Allowance	$ 250,000.00
Total Bid Amount	$ 2,738,112.00

The District is requesting that the Board of Trustees approve the proposed award of Bid No.
B21/22-01 to Johnson Controls, Inc.

Recommended Action: That the Board of Trustees approve the award of Bid No. B21/22-01 to Johnson Controls, Inc., of San Leandro, California in the amount of $2,738,112.00 for the District-Wide Security Management System Refresh Project. It is further recommended that the Board authorize the Vice Chancellor, Business Services, to execute the agreement and any future amendments to the agreement on behalf of the District.

Funding Source: Measure A Bond

Submitted: Owen Letcher/Date

Approved: Ronald P. Gerhard/Date

_____ APPROVED   _____ DISAPPROVED   _____ TABLED