



2003 Edmund Halley Drive
Suite 500
Reston, VA 20191

Chabot-Las Positas Community College District

Quote Date: **Wednesday, April 13, 2022**

This price quote is provided for budgeting purposes only and provides informational line detail on this proposed package of products and services for your use internally; the price quote though not a binding offer, is based upon limited information presently available to Ellucian regarding your particular needs. The following tailored solution is conditioned upon full execution and delivery of a separate written contract following mutual discovery of options, needs, and capabilities.

All pricing contained in this price quote is valid for 30 days from the Quote Date listed above.

Investment Summary - Overview of Pricing Schedule

	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Ellucian Software	\$0	\$0	\$0	\$0	\$0	\$0
Third Party Software	\$0	\$0	\$0	\$0	\$0	\$0
Ellucian Cloud Solutions	\$30,278	\$31,186	\$32,121	\$33,085	\$34,078	\$160,747
Subscription Solutions	\$0	\$0	\$0	\$0	\$0	\$0
Software & Subscriptions Subtotal	\$30,278	\$31,186	\$32,121	\$33,085	\$34,078	\$160,747
Time & Materials Services	\$76,530	\$0	\$0	\$0	\$0	\$76,530
Fixed Fee Services	\$9,200	\$0	\$0	\$0	\$0	\$9,200
Proposed Services Subtotal	\$85,730	\$0	\$0	\$0	\$0	\$85,730
Additional Optional Services	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$116,008	\$31,186	\$32,121	\$33,085	\$34,078	\$246,477

Ellucian Cloud Solutions	Year 1 Net
Ellucian Experience Premium	\$30,278
Ellucian Cloud Solutions Subtotal	\$30,278

Ellucian Time & Materials Professional Services	Hours	Hourly Rate	Fee
Ellucian Experience Add-On / Consulting Services	20	\$259	\$5,180
Ellucian Experience Cards Development	200	\$259	\$51,800
Ellucian Ethos Integration Essentials (On-Prem)	32	\$230	\$7,360
Banner Project Management Services	53	\$230	\$12,190
Ellucian T&M Services Subtotal	305		\$76,530

Ellucian Fixed Fee Professional Services	Year 1 Net
Ellucian Experience Toolkit Workshop	\$9,200
Ellucian Fixed Fee Services Subtotal	\$9,200

*Ellucian Proprietary and Confidential Information
Prices quoted in US Dollars. Quote valid for 30 days from Wednesday, April 13, 2022*

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