



FIRE
SIMULATION TRAINING



Firm Fixed Quotation





PRICE QUOTATION

1229 OAK VALLEY DRIVE • ANN ARBOR, MICHIGAN 48108 • TEL: 734.761.5836 • FAX: 734.761.5368 • WWW.FAAC.COM

AN AROTECH TRAINING & SIMULATION COMPANY

August 15, 2022

William Robert (Bob) Buell, Jr.
Fire Captain, Alameda City (ret.)
Fire Technology Program Coordinator
Chabot College
25555 Hesperian Boulevard
Building 1500, Room 1504
Hayward, CA 94545

Ref: Quotation-Waterous Relief-Valve Change Out

Dear Mr. Buell,

FAAC is pleased to present this quotation to Chabot-Las Positas Community College.

FAAC received purchase order B220294 for the delivery of a Fire Apparatus Pump Panel Training simulator for use by Chabot-Las Positas Community College. During the final review of the production build of the system by the customer's representative it was determined that the standard component that was originally ordered with the system wasn't going to be consistent with the component use by the fire departments that will be using the system for training. To be able to provide more effective training it was determined that this component, the Hales Relief-Valve, should be "switched-out" for the Waterous Relief-Valve unit.

Presented below, herein, is the quotation to exchange the FAAC Pump-Ops Panel simulator standard Hale Relief-Valve for the Waterous Relief-Valve per your request. Please let me know if you have any question.

I look forward to hearing from you further.

Yours sincerely,

A handwritten signature in black ink that reads "William B. Martin". The signature is written in a cursive style and is followed by a horizontal line.

William B. Martin
Public Safety Business Manager.

Cc: Mike Foley, FAAC Incorporated
Kelly Schram, FAAC Incorporated

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Pump-Ops Panel Simulator Waterous Relief-Valve
 Change Order Quotation

Item No.:	Description	Unit Price (USD)	Qty	MSRP Price (USD)
<i>Pump-Ops Panel Simulation Relief Valve Change Order</i>				
I	Waterous Relief-Valve Change-Out	\$ 6,250.84	1	\$ 6,250.84
a.	Waterous Relief-Valve (R-V) Unit	included	1	
b.	Panel Modifications to Surface-Mount Waterous R-V Unit	included	1	
c.	Rewiring for Watererous R-V Unit	included	1	
d.	12-Month Factory Warranty on Waterous R-V Unit	included	1	
II	Hale Relief-Valve Unit Credit	\$ (1,268.00)	1	\$ (1,268.00)
Pump-Ops panel Update Sub-Total:				\$ 4,982.84

GENERAL TERMS AND CONTIONS OF SALE

- 1) Quotation Validity: 30 Days.
- 2) Payment Terms: Net 30 days from date of invoice.
- 3) Payment Schedule: 100% upon order.
- 4) US Delivery Lead Time: N/A
- 5) US Delivery Location: FOB destination, unless otherwise stated.
- 6) Taxes*: (domestic)
 - a) Prices quoted do not include local, state or federal taxes unless indicated otherwise.
 - b) If this sale is subject to Use Tax, Buyer is liable for the tax and should make payment directly to its taxing authority. However, FAAC may collect Sales Tax for the following States: AK, CA, CO, FL, HI, KS, MA, MI, MO, MS, NC, NJ, NV, NY, SC, TN, TX, UT.
 - c) If applicable, please include a copy of your tax exemption certificate or direct pay permit with your Purchase Order.
 - d) FOB Factory will be subject to 6% MI Sales Tax.
- 7) Orders: Please address all orders to:

FAAC Contracts Department
 1229 Oak Valley Drive
 Ann Arbor, MI 48111
 Email: orders@faac.com
 cc: Bill Martin wbmartin@faac.com
 Fax: (734)531-4002

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